ಕರ್ನಾಟಕ ಸರ್ಕಾರ

<u>ವಿಧಾನ ಪರಿಷತ್ತು</u>

ಚುಕ್ಕೆ ಗುರುತಿಲ್ಲದ ಪ್ರಶ್ನೆ ಸಂಖ್ಯೆ

635

ಸದಸ್ಯರ ಹೆಸರು

ಶ್ರೀ ಕೆ.ಎ ತಿಪ್ಪೇಸ್ವಾಮಿ (ನಾಮ ನಿರ್ದೇಶಿತ ಹೊಂದಿದವರು)

ಉತ್ತರಿಸಬೇಕಾಗಿದ್ದ ದಿನಾಂಕ

22.02.2022

ಉತ್ತರಿಸುವವರು

ಪೌರಾಡಳಿತ ಮತ್ತು ಸಣ್ಣ ಕೈಗಾರ್ಧಿಕೆ ಹಾಗೂ

ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ಸಚಿವರು.

		· ·
ಕ್ರ.ಸಂ.	ಪ್ರಶ್ನೆಗಳು	භා ತ್ ರ ,
භ	ರಾಜ್ಯ ಸರ್ಕಾರದ ಸಾರ್ವಜನಿಕ ಉದ್ಯಮ	ಮಾಹಿತಿಯನ್ನು ಅನುಬಂಧ-1 ರಲ್ಲಿ ಲಗತ್ತಿಸಿದೆ.
•	ಇಲಾಖೆ ನಿರ್ವಹಿಸುವ ಕರ್ತವ್ಯ ಮತ್ತು	
	ಜವಾಬ್ದಾರಿಗಳು ಯಾವುವು;	
ප ් ∗	ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳ ಇಲಾಖೆ	ರಾಜ್ಯದಲ್ಲಿ ಸಾರ್ವಜನಿಕ ' ಉದ್ದಿಮೆಗಳ ಇಲಾಖೆಯ
•	ವ್ಯಾಪ್ತಿಯಲ್ಲಿ ಬರುವ ಸಾರ್ವಜ್ಞನಿಕ	ವ್ಯಾಪ್ತಿಯಲ್ಲಿ ಒಟ್ಟು 60 ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳಿದ್ದು, ಇವುಗಳಲ್ಲಿ
*	ಉದ್ಯಮಗಳಷ್ಟು, ಇಪುಗಳಲ್ಲಿ ಲಾಭದಲ್ಲಿರುವ	ಕಳೆದ 3 ವರ್ಷಗಳಲ್ಲಿ ಲಾಭದಲ್ಲಿರುವ ಮತ್ತು ನಷ್ಟದಲ್ಲಿರುವ
	ಮತ್ತು ನಷ್ಟದಲ್ಲಿರುವ ಉದ್ಯಮಗಳಷ್ಟು, (ಕಳದ	ವಿವರಗಳನ್ನು ಅನುಬಂಧ-2 ರಲ್ಲಿ ಲಗತ್ತಿಸಿದೆ.
•	3 ವರ್ಷಗಳ ಮಾಹಿತಿಯೊಂದಿಗೆ ಉದ್ಯಮಗಳ	
	ಪೂರ್ಣ ವಿವರ ನೀಡುವುದು)	
තු .	ಕಳೆದ 3 ವರ್ಷಗಳಲ್ಲಿ ಮುಖ್ಯಮಂತ್ರಿಗಳ	ಮಾಹಿತಿಯನ್ನು ಅನುಬಂಧ-3 ರಲ್ಲಿ ಲಗತ್ತಿಸಿದೆ.
	ವಾರ್ಷಿಕ ರತ್ನ ಪ್ರಶಸ್ತಿ ಪಡೆದಿರುವ ಉದ್ಯಮಗಳು	
	ಯಾವುವು; (ವರ್ಷವಾರು ಪೂರ್ಣ ಮಾಹಿತಿ	
	ನೀಡುವುದು)	
ਲੇ	ರಾಜ್ಯದಲ್ಲಿರುವ ಸರ್ಕಾರಿ ಸ್ವಾಮ್ಯದ	ಇಲಾಖೆಯು ಆಯ್ದ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ
	ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳ ಕಾರ್ಯ ನಿರ್ವಹಣೆ,	ಮೌಲ್ಯಮಾಪನ ಕಾರ್ಯವನ್ನು ಪ್ರತಿ ಸಾಲಿನಲ್ಲಿಯು
	ಅಭಿವೃದ್ದಿ ಮತ್ತು ಪ್ರಗತಿ ಪರಿಶೀಲನೆಯನ್ನು	ಕೈಗೊಳ್ಳುತ್ತಿದೆ.
	ಕಾಲಾನುಕಾಲಕ್ಕೆ ಇಲಾಖೆ ನಡೆಸುತ್ತಿದೆಯೇ;	
	ಹಾಗಿದ್ದಲ್ಲಿ, ಕಳೆದ 3 ವರ್ಷಗಳಲ್ಲಿ ಇಂತಹ	2018-19ನೇ ಸಾಲಿನಲ್ಲಿ (1) ಕರ್ನಾಟಕ ರಾಜ್ಯ
	ಅಧ್ಯಯನ ಮತ್ತು ಮೌಲ್ಯ ಮಾಪನದಿಂದ	ತಂಗಿನನಾರಿನ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತದ ಮೌಲ್ಯಮಾಪನ
	ಹೊರಬಂದಿರುವ ಮಹತ್ವದ ಅಂಶಗಳು	ಕಾರ್ಯವನ್ನು Centre for Sustainable Development

ಯಾವುವು; (ಪೂರ್ಣ ಮಾಹಿತಿ ನೀಡುವುದು)

ಸಂಸ್ಥೆಯಿಂದ ಹಾಗೂ (2) ಕರ್ನಾಟಕ ಅಲ್ಪ ಸಂಖ್ಯಾತರ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತದ ಮೌಲ್ಯಮಾಪನಾ ಕಾರ್ಯವನ್ನು Centre for Research and Governance ಸಂಸ್ಥೆಯಿಂದ ನಡೆಸಲಾಗಿರುತ್ತದೆ. ಸದರಿ ಸಂಸ್ಥೆಗಳು ನೀಡಿರುವ ವರದಿಗಳ ಪ್ರಕಾರ ಸಂಬಂಧಿಸಿದ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳು ಕೈಗೊಂಡಿರುವ ಕ್ರಮದ ವಿವರಗಳನ್ನು ಅನುಬಂಧದಲ್ಲಿ – ಲಗತ್ತಿಸಿದೆ.

2019-20ನೇ ಸಾಲಿನಲ್ಲಿ ಕರ್ನಾಟಕ್ಕ ಮೌಲ್ಯಮಾಪನ ಪ್ರಾಧಿಕಾರಕ್ಕೆ ಈ ಕೆಳಕಂಡ 10 ಸಂಸ್ಥೆಗಳ ಮೌಲ್ಯಮಾಪನ ಕಾರ್ಯವನ್ನು ವಹಿಸಲಾಗಿದ್ದು ಮೌಲ್ಯಮಾಪನದ ವರದಿಗಳನ್ನು ನಿರೀಕ್ಷಿಸಲಾಗುತ್ತಿದೆ.

- 1. ಚಾಮುಂದೇಶ್ವರಿ ವಿದ್ಯುತ್ ಸರಬರಾಜು ನಿಗಮ ನಿಯಮಿತ
- 2. ಬೆಂಗಳೂರು ವಿದ್ಯುತ್ ಸರಬರಾಜು ನಿಗಮ ನಿಯಮಿತ
- 3. ಅರಣ್ಯ ವಸತಿ ಮತ್ತು ವಿಹಾರಧಾಮಗಳ ಸಂಸ್ಥೆ
- 4. ಕರ್ನಾಟಕ ಗ್ರಾಮೀಣ ಮೂಲಸೌಲಭ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಯಮಿತ
- 5. ಕರ್ನಾಟಕ ಸಾಬೂನು ಮತ್ತು ಮಾರ್ಜಕ ನಿಯಮಿತ
- 6. ಕರ್ನಾಟಕ ರಾಜ್ಯ ರಸ್ತೆ ಸಾರಿಗೆ ನಿಗಮ
- 7. ವಾಯುವ್ಯ ಕರ್ನಾಟಕ ರಸ್ತ ಸಾರಿಗೆ ಸಂಸ್ಥೆ
- 8್ಕ ಕರ್ನಾಟಕ ಗೇರು ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
- 9. ಕರ್ನಾಟಕ ರಾಜ್ಯ ಅರಣ್ಯ ಕೈಗಾರಿಕಾ ನಿಗಮ ನಿಯಮಿತ
- 10. ಕರ್ನಾಟಕ ಅರಣ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ.

2019–20ನೇ ಸಾಲಿನ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ಮೌಲ್ಯಮಾಪನ ಕಾರ್ಯವು ಪ್ರಗತಿಯಲ್ಲಿರುವ ಕಾರಣ 2020-21 ನೇ ಸಾಲಿನಲ್ಲಿ ಯಾವುದೇ ಮೌಲ್ಯಮಾಪನ ಕಾರ್ಯವನ್ನು ಕೈಗೊಂಡಿರುವುದಿಲ್ಲ.

ಉ

ರಾಜ್ಯದಲ್ಲಿರುವ ಹಲವಾರು ಸರ್ಕಾರಿ ಸ್ವಾಮ್ಯದ ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳು, ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳ ಇಲಾಖೆಯನ್ನು ಕಡೆಗಣಿಸಿ ಆಡಳಿತ ಇಲಾಖೆ ಮೂಲಕವಾಗಿ ಆರ್ಥಿಕ ಇಲಾಖೆಯಿಂದ ಸಹಮತಿ ಪಡೆದು ವಿವಿಧ ಯೋಜನೆ ಮತ್ತು ಉದ್ಯಮಗಳಿಗೆ ಆರ್ಥಿಕ ನೆರವು

ರಾಜ್ಯದಲ್ಲಿರುವ ಹಲವಾರು ಸರ್ಕಾರಿ ಸ್ವಾಮ್ಯದ ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳು, ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳ ಇಲಾಖೆಯನ್ನು ಕಡೆಗಣಿಸಿ ಆಡಳಿತ ಇಲಾಖೆ ಮೂಲಕವಾಗಿ ಆರ್ಥಿಕ ಇಲಾಖೆಯಿಂದ ಸಹಮತಿ ಪಡೆದು ವಿವಿಧ ಯೋಜನೆ ಮತ್ತು ಉದ್ಯಮಗಳಿಗೆ ಆರ್ಥಿಕ ನೆರವು ಪಡೆಯುತ್ತಿರುವುದು ಸಾರ್ವಜನಿಕ ಉದ್ಯಮಗಳ ಇಲಾಖೆಯ ಗಮನಕ್ಕೆ ಬಂದಿರುವುದಿಲ್ಲ. ಆದ್ದರಿಂದ ರಾಜ್ಯ ಸರ್ಕಾರ ಪಡೆಯುತ್ತಿರುವುದು ನಿಜವೇ; ಈ ಬಗ್ಗೆ ಭಾರತದ ಕೈಗೊಂಡಿರುವ ಕ್ರಮದ ಪ್ರಶ್ನಯೇ ಉದ್ಭವಿಸುವುದಿಲ್ಲ.
ಲೆಕ್ಕ ನಿಯಂತ್ರಕರು ಮತ್ತು ಮಹಾ ಲೆಕ್ಕ
ಪರಿಶೋಧಕರ ವರದಿಯಲ್ಲಿ ವ್ಯಕ್ತವಾಗಿದೆಯೇ;
ಹಾಗಿದ್ದಲ್ಲಿ, ಈ ಬಗ್ಗೆ ರಾಜ್ಯ ಸರ್ಕಾರ
ಕೈಗೊಂಡಿರುವ ಕ್ರಮಗಳೇನು? (ಪೂರ್ಣ ವಿವರ ನೀಡುವುದು)

ಸಾಉಇ 03 ಎಲ್ ಸಿ ಯು 2022

(ಎನ್. ನಾಗರಾಜ) (ಎ<u>ಂಟಿಬ</u>)

ಪೌರಾಡಳಿತ ಮತ್ತು ಸಣ್ಣ ಕೈಗಾರಿಕೆ ಹಾಗೂ ಸಾರ್ವಜನಿಕ ಉಡ್ಡಿಮೆಗಳ ಸಚಿವರು

ಹಿನುಬಂಧ -1

PROCEEDINGS OF GOVERNMENT OF KARNATAKA

SUBJECT: Functions and powers of Department of Public Enterprises.

READ:

- 1. G.O. No. CI 204 ICS 79, dated: 5-1-1979.
- 2. DPAR 654 /SGD 80, Bangalore dated:7-7-1980.
- 3. DPAR(BPE) SBD 81, dated: 03-03-1981.
- 4. DPAR(BPE) 15 MEA 82, dated: 09-02-1982.
- 5. DPAR(BPE) SPU 83, dated: 07-09-1983.
- 6. DCA/M/248, dated 21-12-1997.
- 7. Notification No. DCA 3 ARB 2004, dtd.24-3-05.
- 8. Circular No. DPAR(BPE) 26 SPU 97, dtd. 29-3-97.
- 9. Minutes of the meeting held on 17-08-2007.
- 10. Circular No. DPE 13 ARU 2007(P), Dated: 7-9-2007.

PREAMBLE:

The role of Department of Public Enterprises has been carried forward from the then Department of Disinvestment and Public Enterprises Reforms (DDPER) which was performing the functions of earlier KSBPE. It has been found necessary to reiterate the functions and powers of Department of Public Enterprises vis-à-vis Administrative Department and State Public Sector Enterprises (PSEs). Hence, the following Order.

GOVERNMENT ORDER No: DPAR 538 SA A SE 2007, BANGALORE, DATED 13-3-2008.

The Department of Public Enterprises is entrusted with following duties and responsibilities in matters pertaining to working of State Public Sector Enterprises.

1. All the matters/subjects allocated vide Rule P of Schedule-II of the Karnataka Government (Allocation of Business) Rules, 1977 and its amendments.

- 2. In terms of 72-B of the Kamataka Government (Transaction of Business) Rules, 1977, all Administrative Departments shall consult the Department of Public Enterprises on any proposal specified below, before soliciting the approval of the Cabinet or otherwise.
 - (i) Creation of new corporations or companies either wholly owned or partially financed by the State Government or by Public Sector Undertakings.
 - (ii) Participation by the State Government or a Public Sector Undertaking, other than the Karnataka State Industrial Investment and Development Corporation and the Karnataka State Financial Corporation in providing share capital to a new or an existing Corporation or Company.
 - (iii) Providing share capital exceeding Rupees Fifty lakhs by the Kamataka State Industrial Investment and Development Corporation and the Kamataka State Financial Corporation to a new or an existing Corporation or Company.
 - (iv) Winding up, amalgamation or such other major schemes of structural re-organization of public sector undertakings.
 - (v) Increase in capital cost estimates of State owned public Corporations, Companies, enterprises and projects where such increase is more than twenty percent or Rupees twenty five lakhs whichever is less.
- 3. (i) The DPE as an arm of the Government shall function as an overseeing, co-ordinating and monitoring authority in respect of matters relating to functioning of PSEs with a view to guide the PSEs in various issues. The Principal Secretary, DPE or his nominee not below the rank of Deputy Secretary, shall be nominated unless otherwise specifically decides as director on each of the Boards of PSEs, provided that no individual shall be a director on more than ten companies at a given time.
 - (ii) Lay down with the approval of Government general policy relating to privatisation, restructuring of PSEs.
 - (iii) Formulation of policy guidelines with DPE approval regarding financial management, wage settlement, Human Resource Development, Performance appraisals etc. in the respect of PSEs.
 - (iv) Execution of MOUs between PSEs and DPE in addition to the performing the role of HPC, task force, Implementation of MOUs, monitoring of all the PSEs.

- Undertake every year in-depth study of selected PSEs. (vi)
- (vii) Function as interface between PSEs/Administrative Departments and other bodies like Legislature Committees, Indian Audit and Accounts Department, Departments of Government of India and other State Public Sector Enterprises etc.
- HERALLIH. EM. (viii). The DPE shall be consulted on matters relating to:
 - i. Amendments to Memorandum and Articles of Association.
 - Privatisation/disinvestments/reorganisation/rehabilitation proposals Alikania amenda da manan da jidi
 - Disbursement of bonus/gratuity. iii.
 - Revision of pay scales. iv.
 - Creation of Posts where minimum of scale is Rs.4,700 and above. ٧.

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- Appointment of officials on contract basis. vi.
- vii. Fixing of sitting fees for Directors of Boards.
- viii. Instructions of any new welfare measures/perquisites to officials/non-officials, CEOs, Directors, other officials and employees.
- 1X. Foreign Travel proposals of PSE officials of all status.
- Function as a data bank in respect of PSEs regarding empanelment of candidates for executive posts/circulate among PSEs requirement of Public Enterprises Selection Board for Executive posts. DPE should be consulted in appointment of Board of Directors.
- Bring out annual survey reports on the performance of PSEs and cause it (x) placed before the State Legislature.
- (xi) Function as Secretariat for all State PSEs i.e. performing similar role of DPAR and Planning Departments for all Government Departments.
- (xii) Conduct regular training courses for personnel of PSEs.
- (xiii) Any other duties that may be entrusted by Government from time to time.

The PSEs as a rule shall route their proposals to the DPE only through their respective Administrative Departments. The Administrative Departments shall in turn forward the proposals with their considered view/suggestions to DPE with the approval of Principal Secretary/Secretary of the concerned Department.

By Order and in the name of the President of India,

Sd/-

(M.S. SHIVARAM)
Under Secretary to Government
D.P.A.R (Services-III)

To:

The Compiler, Karnataka Gazetteer, Bangalore.

Copy to:

- 1) A.G. (A&E), Karnataka, Bangalore.
- 2) PS to Advisors to H.E. Governor of Karnataka.
- 3) PS to Chief Secretary to Government of Karnataka.
- 4) Additional Chief Secretary to Government, Home Department/ Energy Department.
- 5) Principal Secretary to H.E. Governor of Karnataka.
- 6) Principal Secretary to Government, Finance Department.
- 7) All Principal Secretaries / Secretaries to Government.
- 8) Chief Executives of all PSEs.
- 9) Section Guard File/Spare Copes.

/// Copy//

(V. Rathnamma)

Deputy Secretary to Government (Technical)

Department of Public Enterprises

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formion as Secrement for all State Place of performing smoothered Department for all Constants Departments.

ा प्रकार १ के राज स<mark>र्व के अ</mark>त्र नामा भागता है और क्षेत्र कार्यका , जान्य अवस्था एक राज्य है ।

(vii) Conduct regular training courses for personnel of PSEs.

Any other duries that may be entrusted by Government from tunt to anter

<u>ಅನುಬಂಧ-2</u>

ಕಳೆದ 3 ವರ್ಷಗಳಿಂದ ಲಾಭದಲ್ಲಿರುವ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ವಿವರ

ಕ್ರ.ಸಂ	ಸಾರ್ವಜ್ಞನಿಕ ಉದ್ದಿಮೆಗಳ ಹೆಸರು
1	ಕರ್ನಾಟಕ ಸ್ಟೇಟ್ ಮಿನರಲ್ಸ್ ಕಾರ್ಪೊರೇಷನ್ ಲಿಮಿಟೆಡ್
2	ಹಟ್ಟಿ ಚಿನ್ನದ ಗಣಿ ಕಂಪನಿ ನಿಯಮಿತ
3 .	ಕರ್ನಾಟಕ ಸಾಬೂನು ಮತ್ತು ಮಾರ್ಜಕ ನಿಯಮಿತ
4	ಮೈಸೂರು ಪೆಯ್ಲಿಂಟ್ಸ್ & ವ್ಯಾರ್ನಿಷ್ ಲಿಮಿಟೆಡ್
5	ಕರ್ನಾಟಕ ವಿದ್ಯುತ್ ಕಾರ್ಖಾನೆ ನಿಯಮಿತ
6	ದಿ ಮೈಸೂರು ಎಲೆಕ್ಟ್ರಿಕಲ್ ಇಂಡಸ್ಟ್ರೀಸ್ ಲಿಮಿಟೆಡ್
· 7	ಎನ್.ಜಿ.ಇ.ಎಫ್ (ಹುಬ್ಬಳ್ಳಿ)
8	-ಕರ್ನಾಟಕ ರಾಜ್ಯ ಸಣ್ಣ ಕೈಗಾಠಿಕೆಗಳ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
9	ಮಾರ್ಕೆಟಿಂಗ್ ಕಮ್ಯುನಿಕೇಷನ್ ಅಂಡ್ ಅಡ್ವರ್ಟೈಸಿಂಗ್ ಲಿಮಿಟೆಡ್
10	ಮೈಸೂರು ಸೇಲ್ಸ್ ಇಂಟರ್ ನ್ಯಾಷನಲ್ ಲಿಮಿಟೆಡ್
11	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಕೈಗಾರಿಕಾ ಮತ್ತು ಮೂಲ ಸೌಲಭ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
12	ಕರ್ನಾಟಕ ವಿದ್ಯುತ್ ನಿಗಮ ನಿಯಮಿತ
13	ಕರ್ನಾಟಕ ವಿದ್ಯುತ್ ಪ್ರಸರಣ ನಿಗಮ ನಿಯಮಿತ
14	ಬೆಂಗಳೂರು ವಿದ್ಯುತ್ ಸರಬರಾಜು ಕಂಪನಿ ನಿಯಮಿತ
15	ಮಂಗಳೂರು ವಿದ್ಯುಚ್ಛಕ್ತಿ ಸರಬರಾಜು ಕಂಪನಿ ನಿಯಮಿತ 🗜 🔈 🖘 🗘
16	ಗುಲ್ಬರ್ಗಾ ವಿದ್ಯುತ್ ಸರಬರಾಜು ಕಂಪನಿ ನಿಯಮಿತ
17	ಡಿ. ದೇವರಾಜ ಅರಸ್ ಟ್ರಕ್ ಟರ್ಮಿನಲ್ಸ್ ಲಿಮಿಟೆಡ್
1,8	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಬೀಜ ನಿಗಮ ನಿಯಮಿತ
19	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಕೃಷಿ ಉತ್ಪನ್ನಗಳ ಸಂಸ್ಕರಣೆ ಹಾಗೂ ರಫ್ತು ನಿಗಮ ನಿಯಮಿತ
20	ಕರ್ನಾಟಕ ರಾಜ್ಯ ದ್ವಿದಳ ಧಾನ್ಯಗಳ ಅಭಿವೃದ್ಧಿ ಮಂಡಳಿ ನಿಯಮಿತ
21	ಕಾವೇರಿ ನೀರಾವರಿ ನಿಗಮ ನಿಯಮಿತ
22	ಕೃಷ್ಣಾ ಭಾಗ್ಯ ಜಲ ನಿಗಮ ನಿಯಮಿತ
23	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಅರಣ್ಯ ಕೈಗಾರಿಕಾ ನಿಗಮ ನಿಯಮಿತ
24	ಕರ್ನಾಟಕ ಗೇರು ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
25	ಅರಣ್ಯ ವಸತಿ ಮತ್ತು ವಿಹಾರಧಾಮಗಳ ಸಂಸ್ಥೆ

26	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಹಣಕಾಸು ಸಂಸ್ಥೆ
27	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಪಾನೀಯ ನಿಗಮ ನಿಯಮಿತ
28	ಕರ್ನಾಟಕ ಮೀನುಗಾರಿಕಾ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
29	ಕರ್ನಾಟಕ ಕುರಿ ಮತ್ತು ಉಣ್ಣೆ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
30	ಕರ್ನಾಟಕ ಗ್ರಾಮೀಣ ಮೂಲಸೌಲಭ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
31	ಕರ್ನಾಟಕ ರೇಷ್ಮೆ ಉದ್ಯಮಗಳ ನಿಗಮ ನಿಯಮಿತ
32	ಕರ್ನ್ಶಾಟಕ ರಾಜ್ಯ ಪೊಲೀಸ್ ವಸತಿ ಮತ್ತು ಮೂಲ್ಕಭೂತ ಸೌಲಭ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ
33	ಕರ್ಸಾಟಕ ರಾಜ್ಯ ವಿದ್ಯುನ್ಮಾನ ಅಭಿವೃದ್ಧಿ ನಿಗ್ಗಮ ನಿಯಮಿತ
34	ಡಾ.ಬಾಬು ಜಗಜೀವನ ರಾಂ ಚರ್ಮ ಕೈಗಾರಿಕಾ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ(ಲಿಡ್ಕರ್)

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<u>ಅನುಬಂಧ-3</u>

ಕಳೆದ ಮೂರು ವರ್ಷಗಳಲ್ಲಿ ಮಾನ್ಯ ಮುಖ್ಯಮಂತ್ರಿಯವರ ವಾರ್ಷಿಕ ರತ್ನ ಪ್ರಶಸ್ತಿಯನ್ನು ಗಳಿಸಿರುವ

ಉದ್ದಿಮೆಗಳ ಪಟ್ಟಿ

	<u> </u>	*
2018-19	ಖನಿಜ -	ಕರ್ನಾಟಕ ಸ್ಟೇಟ್ ಮಿನರಲ್ಸ್ ಕಾರ್ಪೋರೇಷನ್ ಲಿ.,
	ಉತ್ಪಾದನಾ	ಕರ್ನಾಟಕ ಸಾಬೂನು ಮತ್ತು ಮಾರ್ಜಕ ನಿಯಮಿತ
•	ಮಾರುಕಟ್ಟೆ ಮತ್ತು ವ್ಯಾಪಾರ	ಕರ್ನಾಟಕ ರೇಷ್ಮೆ ಉದ್ಯಮಗಳ ನಿಗಮ ನಿಯಮಿತ
2019-20	ಉತ್ಪಾದನಾ	ಕರ್ನಾಟಕ ಸಾಬೂನು ಮತ್ತು ಮಾರ್ಜಕ ನಿಯಮಿತ
	ವಿದ್ಯುತ್ ಉತ್ಪಾದನೆ ೩ ಸರಬರಾಜು	ಮಂಗಳೂರು ವಿದ್ಯುತ್ ಸರಬರಾಜು ಕಂಪನಿ ನಿ.,
	ಖ ನಿಜ	ಕರ್ನಾಟಕ ಸ್ಟೇಟ್ ಮಿನರಲ್ಸ್ ಕಾರ್ಪೋರೇಷನ್ ಲಿ.,
	ಮಾರುಕಟ್ಟೆ ಮತ್ತು ವ್ಯಾಪಾರ	ಕರ್ನಾಟಕ ರೇಷ್ಮೆ ಉದ್ದಿಮೆಗಳ ನಿಗಮ
	ಸಾಮಾಜಿಕ	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಮಹಿಳಾ ಅಭಿವೃದ್ಧಿ ನಿಗಮ
2020-21	బ నిజ	ಕರ್ನಾಟಕ ಸ್ಟೇಟ್ ಮಿನರಲ್ಸ್ ಕಾರ್ಪೋರೇಷನ್ ಲಿ.,
	ಉತ್ಪಾದನಾ	ಹಟ್ಟಿ ಚೆನ್ನದ ಗಣಿ ಕಂಪನಿ ನಿಯಮಿತ
	ಉತ್ಪಾದನ ಮತ್ತು ವ್ಯಾಪಾರ	ಕರ್ನಾಟಕ ರೇಷ್ಮೆ ಉದ್ಯಮಗಳ ನಿಗಮ ನಿಯಮಿತ
	ಮಾರುಕಟ್ಟೆ ಮತ್ತು ವ್ಯಾಪಾರ	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಪಾನೀಯ ನಿಗಮ ನಿಯಮಿತ
<u> </u>	ಮಾರುಕಟ್ಟೆ ಮತ್ತು ವ್ಯಾಪಾರ	ಮಾರ್ಕೆಟಿಂಗ್ ಕಮ್ಯುನಿಕೇಷನ್ ಅಂಡ್ ಅಡ್ವಚೈಸಿಂಗ್
		ಲಿಮಿಚೆಡ್.
	 	

ಸೇವಾ ಕ್ಷೇತ್ರ ಉದ್ದಿಮೆಗಳು

ಕ್ರ.ಸಂ	ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳು			
1	ಡಾ.ಬಿ.ಆ್ಲರ್.ಅಂಬೇಡ್ಕರ್ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ			
2	ಡಿ.ದೇವರಾಜ ಅರಸು ಹಿಂದುಳಿದ ವರ್ಗಗಳ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ			
.3	ಕರ್ನಾಟಕ ಮಹರ್ಷಿ ವಾಲ್ಮೀಕಿ ಪರಿಶಿಷ್ಟ ಪಂಗಡಗಳ ಅಭಿವೃದ್ಧಿ ನಿಗಮ್ಸ್ನಿಯಮಿತ			
4	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಮಹಿಳಾ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ			
5	ಕರ್ನಾಟಕ ಅಲ್ಪ ಸಂಖ್ಯಾತರ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ			

ಕಳೆದ 3 ವರ್ಷಗಳಿಂದ ನಷ್ಟದಲ್ಲಿರುವ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ವಿವರ

ಕ್ರ.ಸಂ	ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳು	 ,	
1.	ಮೈಸೂರು ಕಾಗದ ಕಾರ್ಖಾನೆ ನಿಯಮಿತ		
2	ಮೈಸೂರು ಸಕ್ಕರೆ ಕಂಪನಿ ನಿಯಮ್ತಿತ		
3	ಕರ್ನಾಟಕ ಕರಕುಶಲ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
4 ,	ಕರ್ನಾಟಕ ಜವಳಿ ಮೂಲ ಸೌಲಭ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
5 .	ಕರ್ನಾಟಕ ಕೈಮಗ್ಗ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
6	ಕರ್ನಾಟಕ ರಾಜ್ಯ ತಂಗಿನ ನಾರಿನ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
7	ಹುಬ್ಬಳ್ಳಿ ವಿದ್ಯುತ್ ಸರಬರಾಜು ಕಂಪನಿ ನಿಯಮಿತ		i
8	ಚಾಮುಂಡೇಶ್ವರಿ ವಿದ್ಯುತ್ ಸರಬರಾಜು ಕಂಪನಿ ನಿಯಮಿತ		
91	ಕರ್ನಾಟಕ ರಾಜ್ಯ ರಸ್ತೆ ಸಾರಿಗೆ ನಿಗಮ	,	
10	ಈಶಾನ್ಯ ಕರ್ನಾಟಕ ರಸ್ತೆ ಸಾರಿಗೆ ಸಂಸ್ಥೆ		
11"	ವಾಯುವ್ಯ ಕರ್ನಾಟಕ ರಸ್ತೆ ಸಾರಿಗೆ ಸಂಸ್ಥೆ		
12	ಬೆಂಗಳೂರು ಮಹಾನಗರ ಸಾರಿಗೆ ಸಂಸ್ಥೆ		
12	ಕರ್ನಾಟಕ ಕಾಂಪೋಸ್ಟ್ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
14	ಕರ್ನಾಟಕ ನೀರಾವರಿ ನಿಗಮ ನಿಯಮಿತ		
15	ಕರ್ನಾಟಕ ಅರಣ್ಯ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
16	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಪ್ರವಾಸೋದ್ಯಮ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
17	ಕರ್ನಾಟಕ ರಸ್ತೆ ಅಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ		
18	ಕರ್ನಾಟಕ ಆಹಾರ ಮತ್ತು ನಾಗರೀಕ ಸರಬರಾಜು ನಿಗಮ ನಿಯಮಿತ		-
29	ರಾಜೀವ್ ಗಾಂಧಿ ಗ್ರಾಮೀಣ ವಸತಿ ನಿಗಮ ನಿಯಮಿತ		
20	ಕರ್ನಾಟಕ ರಾಜ್ಯ ಉಗ್ರಾಣ ನಿಗಮ		
21	ಶ್ರೀ ಕಂಠೀರವ ಸ್ವುಡಿಯೋ ನಿಯಮಿತ		

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್ರಂಗಿನ ನಾರಿನ ್ರ ನಿಯಮಿತ ್ ಉದ್ಯಮ)



KA ATAKA STATE COIR
DEVELOPMENT
CORPORATION LTD
(A Government of Karnataka Enterprises)

ಎಸ್ಎಫ್-4 & ಎಸ್ಎಫ್-5, ಸ್ಟರ್ಲಿಂಗ್ ಟವರ್ಸ್ಸ್ (ಗಾರ್ಮೆಂಟ್ ಕಾಂಪ್ಲೇಕ್ಸ್), ಕೆಎಸ್ಎಸ್ಐಡಿಸಿ ಕೈಗಾರಿಕಾ ವಸಹಾತು, ರಾಜಾಜಿನಗರ, 6ನೇ ಬ್ಲಾಕ್ಸ್, ಬೆಂಗಳೂರು-560010:

SF-4 & SF-5, Sterling Towers (Garment Complex), KSSIDC Industrial Estate, Rajajinagar, Banglaore-560010. ದೂರವಾಣ ಸಂ.23105866 ಭಾಕ್ತ ಸಂ.23105865

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ಸಂ. ಕೆಎಸ್ಸಡಿಸಿ/ವ್ಯ(ಆ)/ಸಾಉನಿ/CSD/ಅವ/2021–22/1/4-2

ಡಿಸೆಂಬರ್ 13, 2021

ಸರ್ಕಾರದ ಅಪರ ಮುಖ್ಯ ಕಾರ್ಯದರ್ಶಿಗಳು, ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ಇಲಾಖೆ, 7ನೇ ಮಹಡಿ, ಬಹುಮಹಡಿ ಕಟ್ಟಡ, ಡಾ: ಬಿ.ಆರ್. ಅಂಬೇಡ್ಕರ್ ವೀಧಿ, ಬೆಂಗಳೂರು-560 001.

ಮಾನ್ಯರೆ,

ವಿಷಯ: 2018–19ನೇ ಸಾಲಿನ ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ಮೌಲ್ಯಮಾಪನದ ಅನುಸರಣಾ ವರದಿಯನ್ನು

ಸಲ್ಲಿಸುವ ಕುಂಕು.

ಉಲ್ಲೇಖ: ಸರ್ಕಾರದ ಪತ್ರ ಸಂ. ಸಾಉಇ 01 ಎಆರ್ಯು 2021, ದಿನಾಂಕ:24.03.2021.

ಮೇಲ್ಕಂಡ ವಿಷಯಕ್ಕೆ ಹಾಗೂ ಉಲ್ಲೇಖದ ಪತ್ರದಲ್ಲಿ ನಿರ್ದೇಶಿಸಿರುವಂತೆ. Centre for Sustainable Development (CSD) ಇವರು ಸಲ್ಲಿಸಿರುವ ಮೌಲ್ಯಮಾಪನ ವರದಿಗೆ ಸಂಬಂಧಪಟ್ಟಂತೆ ನಿಗಮದ ಅನುಪಾಲನಾ ವರದಿಯನ್ನು ಈ ಪತ್ರಕ್ಕೆ ಲಗತ್ತಿಸಿ, ತಮ್ಮ ಅವಗಾಹನೆಗೆ ಸಲ್ಲಿಸಿದೆ.

ತಮ್ಮ ವಿಶ್ವಾಸಿ.

ವ್ಯವಸ್ಥಾಪಕ ನಿರ್ದೇಶಕರು

ಕ.ರಾ.ಕೆಂ.ನಾ.ಅ.ನಿ.ನಿ.

30, 8/3

KARNATAKA STATE COIR DEVELOPMENT CORPORATION LTD. <u>BANGALORE</u>

REPLIES TO THE EVALUATION STUDY REPORT OF CENTRE FOR SUSTAINABLE DEVELOPMENT

Chapter	: 4.01	TON STUDY REPORT OF CENTRE FOR SUSTAINABLE	LE DEVELOPMENT
Si.No.	Critical issues On account of Market demand, KSCDCL procures Rubberized coir Mattresses from outside sources and Trade s this category of product with other buyers, primarily in the domestic market. Moreover, the demand for mattresses from external sources has come down drastically, leading to low revenue generation for KSCDCL since FY 16/17 tillFY 17/18.	 The coir mattress segment has a sound market potential, based on the secondary research carried out by us. In view of the market potential assessed, it is recommended that KSCDCL: Targets its marketing strategy in wooling the middle-income section of indians for an increased sale of the coir-mattress based products; Explores the possibility of setting up an upgraded technology and skilled artisans' coir-mattress based manufacturing set up in Karnataka, to meet the market demand; As a caution, it is also recommended that keeping in view that the coir mattress market is not a preferred mattress in view of lesser comfort that it offers as compared to the other types of mattresses; and that the consumers are gradually moving towards other type of mattresses that offer higher comfort, KSCDCL could simultaneously start exploring the possibility of developing more hybrid based coir based mattresses, 	Replies by the Corporation The major turnovers of the Corporation are from sale of Rubberized Coir Mattress to various government entities. The Corporation has pureffort to set up a Coir Bare Block Manufacturing Unit by its own, which is a basic raw material for floishing of Coir Mattress and Pillous Tours.

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		so that KSCDCL is able to sustain smoothly	E3
2	Lack of aggressiveness in pursuing the Production and marketing coir pith manure is resulting in loss of substantial	in the coir mattress market in the long run. • Keeping in view the increasing demand of the eco-friendly coir-pith based manure in the international markets, it is recommended that KSCDCL consults National Coir Research and Management Institute on the recent technology developed by them, for faster production of coirpith. • The market potential assessed by us therefore calls for an introspection of the immense market potential that could be capitalized by KSCDCL, by producing coir pith compost and facilitate KSDCL to come out of red, with lesser capital investment. • This would enable KSCDCL to also achieve two of its objectives in letter and spirit: ✓ Producing compost from coir pith and supplying to farmers for horticulture crops and nurseries; and ✓ Supplying pith briquettes to scientific greenhouse horticulture plantations.	The Corporation has taken more initiative on producing of Coir Pith which is mainly used in Agriculture and Horticulture crops. The Corporation had made correspondence with respective departments to procure Coir Pith Compost, which is an organic manure to utilize in nurseries; gardens etc. The end use consumers are regular in procuring coir pith manure for gardening purpose. The farmers are also benefited by procuring coir pith. The Corporation proposes to set up of Coir pith briquettes manufacturing unit under Cluster Development Programme of GOI. The process is already under progress.
3	We have been informed by the functional heads of KSCDC that the following factors are hurting the overall financial health of KSCDCL. A major part of KSCDCL's revenue comes from trading of products and not from its in-house manufactured	Based on the analysis carried out by us, on the basis of data presented Three of its key products - cots/tables, mattresses and mats that are manufactured/traded by KSCDCL account for approximately 97% of its total sales.	As informed in the para, the Corporation has taken lot of efforts to explore its products by participating in various Melas, Exhibitions, Trade Fairs etc. The Coir Products is a low profit based products and could not expect more profits. The Corporation's main products are Coir Mats, Curled Rope, Coir Composite Boards, Coir Pith
	products; Bulk discounts are offered to	the aforesaid segment of products, approximately 87% of the revenue has come	Manure, Coir Mattings (Powerloom). The products produced by the Corporation will be

finished goods that are sold to other departments of GoK.

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from trading of such products by KSCDCL;

• The percentage of discount that has been assessed over the sale of finished goods since the past 3 years till FY 17/18 is 8%, which is fairly an increased discounted ratio.

 Remaining dependent on trading of products is not a sustainable form of doing would anyways identify the actual producer and thereafter, start engaging in business contracts directly with such manufacturers. It is therefore recommended that:

 KSCOCL aggressively considers marketing its products both in the domestic and international markets and selling the finished products in the open market at a high profit, rather than being significantly dependent on the sale of its products to the govt. enterprises in Karnataka, at a substantial discount; moreover, the discount should also be curbed to the extent póssible;

KSCOCL explores the option of selling products through, the online ecommerce platforms of Amazon, Flipkart and international sites such as Alibaba com. This may facilitate KSCDGL to get an access to a larger market, get a larger visibility and may therefore be able to sell off their products at a much higher price, which may easily cover the cost of the logistics and in turn may result in larger revenue

fully sold. But, few products which are not produced by the Corporation are procured from SSI units to meet the market demand. Thereby, giving market support to SSI units.

Further, the Corporation has also communicated With Corporate Companies Viz. Infosys, Wipro etc. business for KSCDCL, as the end-consumer to use eco-friendly coir products and also to spread awareness of these products. Reply is awaited.

> Necessary action is also being taken to explore its products by selling through online e-commerce platforms.

A 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				river the second se		•	(🖺)
. B		•		generation; and			
	in the second	343	Bright Charles of the Control of the	KSCDCL explores displaying the products of			w w
2.5	i Santanan merena	10.77	医乳腺性 医大胆氏征 "我是一样,这样的一个都特殊的	these three segments in various national and			
ره او سود آدع	Salphaniles, by	302 45 F V	Be to the contract of the cont	international exhibition events, to create	4	•	r
	£424	接注	in his face of the stope of a light	awareness amongst prospective			
				buyers/investors to win more orders and			ξ.
ورزرو المرتجع	ingle of the	5112 C. V. 17	any graded decide to the contract of the contr	further boost its sales.			
क्षेत्र क्	and the second	19	Very low revenue from the product	Since the past five years, of the various	Same as above.	•	į
15) 13(A)	The second			products sold by KSCDCL, three products -			Ç
1 3 3 4	San	1	 Andrew Manager and Control of C	cots/tables, mattresses and mats have		•	Ē
). 		contributed to approx. 97% of business value			<u> </u>
		**	• '	for KSCDCL. The other end products such as,			ائن
_{हर्द} । अल्लिक	the fire conting		at something and a second second by	trays and baskets contributed to an insignificant		,	0
16.414.51	Bert and	∰eric seri	दिन मार्च तत्र के अधिकाल है क्षेत्रकार का का कार्यामका	business value it is therefore recommended			' '
÷		.		that the production cost vis a vis the revenue			ģ
				generated from the sales of such types of			Š
				products; could be assessed and accordingly,			ì
••				steps could be initiated by KSCDCL on whether			
				the production of such products should be]	,	
				pursueding a la constant of		•	
			45. 44. 强强,强强多数	Qui assessment of the Compounded			
· : .				Annual Growth Rate (CAGR) of three key		:	
				segments of products sold by KSCDCL, I.e.	1	·	
				cots/tables mattresses and mats since FY 15/16			
	•		MANUFACTURE VIEW	till FY 17/18 reflects a low growth rate of 0.27%,		•	
	1	<u> </u>	A CONTRACTOR OF THE CONTRACTOR	- 1 7 7 8 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	:			carried out by us indicates that there is a good demand of such products in the domestic and			. 🕴
•	•			International market and it is likely to grow	1		:
			and the first				
	, .	L	1. 2 T. 在 3 E. A. A. A.	further The CAGR of these key segments of	<u> 1</u>		j

i .'		्राक्षिक अक्षेप्र अस्ति । -			the property of the second		
;		en e			PARKELING & BERNE	products in the market is approx in the range of	
1			1		The same of the first		
	(A)	•	· ·			Our assessment indicates that KSGDCL	
,)."	•	-		. · · · · · · · · · · · · · · · · · · ·	on a per annum basis; has a market potential to	
. 1) ≨* 12 //		1	4		grow the segments of mattress, coir pith	
. !			·f			manure and coir mats to approx. Rs. 100 crores;	
,	≧'. Zask ta			A. SELANOATOS NOS	Secretary Secretary	Rs: 290 crores and Rs: 12 crores respectively.	
			, 5	Currently the sno	wroom managers	Oeduction tof an employee's salary,	The Corporation has put end for penalizing the
֓֞֞֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓		• • • • • •	ļ	are penalized t	utongn deduction of	when the salary is itself very low, it significantly	showrooms managers, who were not reaching
į.	.		Ţ. :	realiza/collocation	ir not being able to.	Impacts:the livelihood of an employee's family.	the target fixed. But, relevant instructions were
. 17) ·		:	realize/collect the	hayment for bloadicts	Such a	passed to the marketing staffs to take suitable
1		:		solo ou ciedle itoi	in the ouvers.	practice by KSCDCL is therefore not	steps to improve the sales, not to pile up the
	i ,		ŀ				stocks, indenting for non moving goods to be
12	,						stopped.
1		• .			the space of decision of April 40	huge stockpile of inventories at the end of every	
֓֞֞֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓	electronic control	and you	j.			FY.	Further, the Corporation has paying incentives to
	n e		शिक्ति असे है	(A) 10年 的图像图 到	The state of the s	I The interest reserves to be interested.	the staffs based on their achievements. Even
	THE PARTY OF	神秘 (中國的)	\$60 abs 4	Market Market Str.	and the second s	✓ The current practice of penalizing the	offers to non marketing staff to take up
ं ः <i>ी</i>		数 自各 化转	\$ 3. C.	A CAN LAND MANAGE		showroom managers; be stopped; rather than	marketing stam so that, they may be incentivized:
		पान हात. जेगारीका		Section States of the Control of the	Control of the property of the control of the contr	showcomemanagements assembled by the	on their performance and turnover made by them: Necessary training also imparted to the
- 1	*	÷	The state of	The sanks with the same		activity/shouldibe a collective responsibility and	Artemit recessary training also imparted to the
. 15				The same of the same of	A CARLOR OF THE PROPERTY OF TH	a group target of all concerned individuals,	iligi venii R. 2001
127.	1000000	BRANCE TO	भेरे अपने हैं हैं। -	The state of the s	the first that the same of the	ilinked with the sales and marketing department	
ĭ	7	的數學 计图题	ille scaling on letter		ga progressor i de april 1965 de la composición de la composición de la composición de la composición de la co	of the company, preferably from the highest	
· S	PERIOD AND	1. Mar. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	ik tamaya a	The state of the state of the	त्रहरूपा । इस्ति । इस् वर्ष	level of the organization to the lowest rung in	
iù	10.20		fyri ° _{aa} 131 Johanne State	To principal to stage and	A STATE OF THE PARTY OF THE PAR	the organization:	
. j	1.238		\$100 Sec. 15.	American Committee on		• The showroom managers should be	
ř.		M. 22 2.52 (2011 1.5)	Brank Sp.	Angrico de magan	in state of the state of the	motivated and trained on how to improve the	
		in the second		3,277	The state of the s	sales, followed by incentivizing them with bonus	
1	်က် ႏို (၂)			· · · · · · · · · · · · · · · · · · ·		The state of the s	

and or promotion, as and when required: employees who are naturally good in marketing and sales could be rotated from other departments to the sales and marketing department.

The performance appraisal of the relevant employees in the sales and marketing department needs to be effectively monitored on a periodic basis and primarily during their performance appraisal based on achievement of their pre-assigned targets that were set at the start of the financial year the second ingly some achievement of targets, the to the marketing or any other named to the state of the state of the could also be appropriately incentivized for sales which were facilitated by them;

Very low sales of products by KSCDCL resulting in high closing stock of finished goods inventory, at the end of every FY sold primarily over the counter through retall outlets and wholesale dealers

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The closing stock of inventories that has been assessedaby us? over the sale of finished goods of the past 3 years till FY 17/18 is 32%. Currently, the products in KSCDCb-are which is incidentally a very high ratio. KSCDCL has to strategically work on its marketing plan and aggressively push and improve its sales figures The sales department has to aggressively push the sales, beyond conventional window of rebate period and explore other forms of selling.

* KSCDCL may also explore the following options

Motivate the employees of such showrooms performance.

To dispose the piled up stocks, the Corporation has giving discounts to the end users during festive seasons. Since, Coir Products are more durability; movement is very slow, as one cycle will be minimum 2-3 years.

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incentives were paid to the marketing staffs, who have performed to the expectations. And also the Company offers to take up marketing to the interested candidates, so that, they can earn incentives and achieving the target fixed, which can boost them to improve their sales

i opini	The state of the s	The second of th
4. 24/24	to push the sales, to prevent higher stock of	
	finished goods:	Corporate Companies viz. Infosys, Wipro etc. to
ľ	Explore incentivization of employees of other	
.	departments, for sales facilitated by them,	awareness of these products to their employees.
	irrespective of whichever department they may	Reply is awaited.
1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	belong to;	:
\$	KSGDCL could open up more windows of sale	Necessary action is also being taken to explore its
* •	period, with a rebate, primarily during the	products by selling through online e-commerce
	festive seasons that shall boost the sales and	platforms.
İ	reduction of inventories KSCDCL may also	
	consider dynamic rebate options during various	1
	festivals, to attract more customers;	· ;
	✓ Selling products through the online e-	,
:	commerce platforms of Flipkart, Amazon,	:
	Snapdeal, FabRurnish, Urban Ladder, PepperFry,	:
	etc. or on the company's own personalized	!
	website, for an improved sales figure and	·
	revenue, and international sites such as	· .
	Allbabaccome This may facilitate KSCOCL to get	
	an access to a larger market, get higher market	
	visibility and may therefore be able to sell off.	
-	their products at a much higher price, which	
l.	may easily cover the cost of the logistics and	
l l	result in larger revenue generation)	
	Exhibit their products in the domestic and	
	vinternational market for winning bulk business	
•	orders and for larger sale of products.	
<u> </u>	and the second control of the second control	
.7	The performance of sales by various • Our assessment of the average sales by	The Company has closed its non viable
	showrooms of KSCDCL varies various showrooms, for the period from EY.	showrooms
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13/14 to FY 17/18, Indicates the following: At the end of FY 17/18, approx. 13 showrooms/accounts, inclusive of the Head Office have been operating. Of the 13 showrooms/accounts, approximately 5 of them have achieved no or insignificant sales. Neither did any of these 5 units have a sales target. The second second and the second of the second second second considering an operational cost of approx. a minimum of RS. 3 lakks pershowroom, on a per annumibasis for the showrooms, it is very likely that a sizeable amount of cost is not leading to was compared to KSCDCL KSCDCL may explore the wish viability of showrooms which are not resulting in minimum revenue to manage its operational cost/or is having a huge inventory of unsold finished goods: KSEDCL as felt appropriate may マステスティスト Mass | decide to close them for otherwise, if such showrooms have a potential, then it could Fig. 1988 Weshuffler the existing resources of such showrooms with other departments. It is therefore necessary that the minimum operational expenses of each of these showrooms are recovered to ensure sustenance of the showrooms. The improvement of the marketing and sales strategy for these showrooms could accordingly be explored from the options provided earlier, in this report; or otherwise; wherever felt appropriate, KSCDCL may explore the option of closing some of these

salesishowrooms and a character of sales to care and in

The Company has proposed to open new showrooms at the viable places at District levels to explore its sales. And also taken necessary to steps its operational expenses as possible. ...

The Company has also in process of shifting low performed marketing staff to other different departments and depute suitable person experienced in marketing field.

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showrooms in plate of high sales are Accordingly, new showrooms could potential of more coir products by the Whichever is potential of sales, manager is not explore the option showroom manager showroom manager showroom manager showroom manager showroom manager showroom manager showroom showroom manager showroom manager showroom showroom manager showroom showroo	showrooms have a sound and if the current showroom efficient, then KSCDCL may of reshuffling/replacing such ters with other appropriate the current sales managers us generating showrooms to
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Chapter	: 4.02	
SINO		leeuse

No assessment has been done by KSCDCL to assess the designed production volume, on the basis of resources available on a per annum basis, primarily in the form of manpower hired and machines available. Currently, the target that is set for production of raw materials or intermediate or finished products is on arbitrary basis. The scenario presented in the aforesald chart clearly exhibits the under-performance of the machines and or the hired manpower to deliver the raw materials, intermediate and finished production capacity. Such an efficiency loss has a cascading impact on the production thereby hurting the financial health and may impact the sustenance of KSCDCL in the long run. The scenario presented in the aforesald chart clearly exhibits the under-performance of the machines and or the hired manpower to deliver the raw materials, intermediate and finished production capacity. Such an efficiency loss has a cascading impact on the production thereby hurting the financial health and may impact the sustenance of KSCDCL in the long run. The scenario presented in the aforesald chart clearly exhibits the under-performance of the machines and or the hired manpower to deliver the raw materials, intermediate and finished capacity and working on the production targets to be fixed on scientific basis. The process is under progress. Moreover, the Company decided to close the non viable production units which are running under loss, wherein the operational costs will also get reduced. There is no scientific basis of setting a production units by upgrading	21.40	Critical issues	Assessment, Inference and Recommendation	Coulles heather Course and a
	1	kscocl to assess the designed production volume, on the basis of resources available on a per annum basis, primarily in the form of manpower hired and machines available. Currently, the target that is set for production of raw materials or intermediate or finished products	The scenario presented in the aforesald chart clearly exhibits the under-performance of the machines and or the hired manpower to deliver the raw materials, intermediate and finished products, vis a vis the designed production capacity. Such an efficiency loss has a cascading impact on the production thereby hurting the financial health and may impact the sustenance of KSCDCL in the long run. • There is no scientific basis of setting a	on the target assigned and actual designed capacity and working on the production targets to be fixed on scientific basis. The process is under progress. Moreover, the Company decided to close the non viable production units which are running under loss, wherein the operational costs will also get reduced.

materials or intermediate finished product in KSCDCL it is all set on arbitrary basis, as is revident from the target assigned vis a vis the Designed Production Capacity (DPC).

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There is also a huge difference in between target assigned and the actual designed production capacity, for a lot of products. The difference in between the production target reassigned and DPC Capacity for all raw materials intermediate and finished goods is approx: 45%. There is also a significant difference between the achieved figure of production and the rated efficiency, with significant variations been seen in each of the processes: Overall, based on the average production achieved for the period FY 15/16 to FY 17/18, approx. 83% of the production ability has not been explored, vis a vis the designed production capacity. Moreover, as compared to targeted figures on an average KSCDCL has not assigned is higher than the production capacity. astreflected in the figures against productions target for mats in FX 15/16 and FX 17/18 The average of the production target assigned for mats: since FY-15/16 to FY 17/18 was 25% highersthan the designed production capacity. Based on the designed production capacity assessed at each level of production other

older machineries with new machines to increase the production. Firstly, the Company intends to upgrade Defibring Units i.e. Production of Coir Fibre, the main raw material for coir products. In this context, on pilot basis, one defibring unit was upgraded and expected production of coir fibre is about 10-12 tons, previously it was 5-6 tons. Likewise, in future necessary action is also being taken to upgrade other defibring units in other! locations to enable to supply required raw materials to the product manufacturing centres. By this, expected production target could be achieved.

Further, in few of the production centres where traditional spinning activities is going on has been replaced with Automatic Spinning Yarn machines for more productivity.

Necessary instructions were also given to all the been able to achieve 62% of the targeted staffs engaged in production activity to produce figure Besides in some instances the target quality goods and to reach the production target.

		the second of th	
	The first of the second	targets for production could now be set and periodically monitored and reviewed. Emphasis could primarily be given on the production of raw materials and finished products that have very high CAGR.	
Sec. 64	A second and the seco	employees and workers for improved production. In this regard, appropriate standard operating procedures could be	
	\$ \$40 \(\frac{1}{2}\) \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	developed that shall include it in it the defined accountability and responsibility of every personnel involved in the achievement of the production target, within the specified timeframe. This could be one of the Key Performance indicator (KPI) of every personnel involved in the purchase and production department irrespective of levels. Accordingly,	
2	Colr pith manure is being produced in a	such a KPI dould be connected with the compensation of every line of command of all the is concerned. Personnel of these departments Such a strategy will therefore facilitate in group responsibility rather than individual responsibility. Colr pith manure, which has such a large	The Company has instructed concerned
	target has been set for coin pith	potential in the export market is not being produced in substantial quantity.	production officials/staffs to take up necessary steps to increase coir pith production, to meet

manure: In similar context, no specific target has been set for mattress.

Mattresses too have a larger market potential, which too is not being aggressively pursued from production perspective.
 Appropriate targets in conjunction with

Appropriate targets in conjunction with sales target, could be set for such products by KSCDCL.

The same to be the same of the same of the same of the same of

the market demand.

As already explained in earlier para, the Company is putting efforts aggressively to catch up the market for mattresses.

Chapter: 4.03

	i No.	Critical Issues	tion to begin	Assessment, Inference and Recommendation	Replies by the Corporation
. 15	ŗ.	The average expenses on	account of the	The average expense of FY 13/14 to	Presently, the Corporation has minimal
5,		following, as compared	to total cost of	17/18 for the following three segments	employees and expenditure is dropping day to a
į.	-4. . t	operations for FY 13/14	to FY 17/18 are	constitute for approximately 29% of the total	day due to retirement of staff on attaining of 60 d
- [4	very high:	- And the same of the state of	expenses of operations:	years of age. Thereby, the expenditure is \P
1	7	Wages of workers,	all and the second	✓ Wages of workers:	gradually decreasing and ensured cost reduction.
		 Salaries of employees; 	and the same	Salaries of employees; and	\$
	-	 Other expenses. 	· 4 / 2 11 7 20 11	✓ Other miscellaneous expenses.	ļ <u> </u>
1	•		w 11	The percentage of expenses on wages, salaries	4
ľ		1,,,,	المقروب برواعه والأراب	and other expenses has been in the rise since	į
	٠	12	enter had reduced by	the last few years, which calls for an urgent	
	• • •	100	Production bless 1	attention in the last two years, the contribution	¥
·	•	4.5	A STATE OF THE STATE OF THE STATE OF	was approx, over 40%, which is significantly very	· · · · · · · · · · · · · · · · · · ·
		ľ !	the Children	I high which is the standing	; <u>t</u>
		110	to bits with the	e litis highly recommended that an option	ji L
	·		18 1 1 m	of reducing the cost of the wages towards	
			ideally the	workers, and salaries of the employees by	
			to company for a	, approximately 10% to 15% be explored. This will	
	•			enable reduction of expenses of wages and	<u>.</u>
4. 10	ni j	B AMPARAS MISTALL	A STATE OF THE STA	isalaries colin workers and employees by	A CAR STORY
18 I	10 10 142	Maria Maria Mi	an bu 🎉 🦏 .	approximately Rs. 30 to 45 lakhs per annum on	A trade of the same of the same
		The Breeze was and make manage it	- Part 1	an average	Carrier Charles & Co.

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Ghapte	:4:04	the state of the s	A STATE OF THE STA			·
SI.No.	O'Heatterons -		CONTRACTOR OF THE REAL PROPERTY.	The second second	plier by the Corporation	
1	Oh the everage, single-the 1788; KKODOL Teld appro- and doubtful debts, We	FY 19 MAKEN FY LKSOL	THE WHITE AT A STATE OF	THE PERSON NAMED IN	out of the delicate affectable and comparison of the Comparison of	from
<u></u>	trade receivable.	ficili	The lot have of the	is receivables by alo	one pending out standings.	lesse of

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	SKNo.	Grice Issues		
	1.	the past few years.	simple in the past and reflects a company's ability to convert he finished goods into cash.	The Company has taken lower efforts to dispose of the finished goods and convert into cash, thereby, overcome the financial issues.
			Cation in the control of the been in the	in the second of
神经炎 制		n kathati angun da Paligatan da Salam Angun da Salam da S		And the second s
	2	The average quick ratio of the root s years till the end of ty 1771s exceed since the past lew years.	Bons to disc most. Theat call of quick	There are no any liquidating assets in the Company: In future, if any arises, necessary ection will be taken.
			mercens and series explored option of	,

	<u></u>			1 mg/
			recommendations provided earlier in this report and take it to a minimum good practice ratio of	es e
्रेक्टरी येथा सर्वेश्यास्त्र स्थान द्वाराज्यात्र राज्या	vears till the end of	FY 17/18 IS 0 7 SINCE	While there is no fixed norm for cash ratio, it is recommended that KSCDCL consider measures	•
			that shall facilitate its increase of cash	<u> </u>
	KSEDCL as compare	d tototal assets of	 The trend curve indicates that the total net- worth of KSCDCL has been in the negative, since 	The Company has earned profits for the last three years i.e. 2018;19, 2019-20 and 2020-21, thereby
	KSCDCL are not in po	A Committee of the Comm	the past few years; The liabilities of the company are also in an increasing trend and are placed much higher.	decrease in Accumulated Loss.
The de liber Francisco	The control of the second of the second	editoria de deservir en la companya de a companya dela companya dela companya de la companya dela companya de la companya dela companya de la companya dela companya de la companya dela companya de la companya dela co	than the curve of the total assets of KSCDCL	Register of April 1985 Annual Control
And the second	Chapter: 5.01	त्रप्रतिनीतिको है। श्रीपीति । ति प्रतिनीतिको निर्माणी वेल	(१) तो सम्बद्धाः स्थापः सम्बद्धाः । प्रति तो सम्बद्धाः सम्बद्धाः सम्बद्धाः ।	And the state of t
		·	Applies Applies Applied to the first to the	Couling his the Company to

	SI.No.	Critical Issues	1000 Marshood 1 24 465	Assessment, Inference and Recommendation	Replies by the Corporation
	1	The contract worke	rs are aggrieved that	It is very likely that the production facility comes	Most of the workers working in the production
		they are not prov	ided with Employee	under the purview of the ESI Act and Rules	centres are in rural areas and they are not regular $rac{1}{4}$
					to work, hence not eligible for ESI/Insurance
		Schemes. This un	fortunately, impacts	working either as temporary employees or	facilities.
				artisans/workers in the manufacturing unit is	1
and the same of th		subjected to medic	al expenses.	more than 20, whereby, none of the	Paralle III a fall care
			74 AS \$ 8 8 8 8 8 9 9 9	artisans/temporary employees draw a wage	grants visitation of a
Allegan angen	物技术	रति वे स्त्री अंक्षेत्रस्थान	· 1、14.40分分分件 型型数 2 2	anial to mare than Rc 21 0007, nor month	Elitable Herri and Company of the Company
A 1945		to be differ that the fire	A AND AND AND AND AND AND AND AND AND AN	Hence, to be in compliance with the applicable	Stranger treatment to the control of
				legal requirements it is recommended that the	·
				contract artisaris/workers and employees are	i i
				provided with medical insurance/ benefits, as	· :
la di magni di agni di di	4			per the requirements of the ESI scheme.	

	计热温	A. e.	150			The state of the s	tere in the	Secretary and the secretary of the secretary and	
	South C	1 2 11 3 14	1,64:-	·	2 200 1 1 1 1 2	- L. Jouen Jacinines, 916, 9A9119DIG: DI	t are not	t Since the (manufacturing) unit employs more Necessary facilities provided.	
ŷ	建					well maintained, thereby le	ding to	than 10 contract workers/artisans inside its	•
₹.	777. Velet		: ,			serious unhygienic issues W		manufacturing facility, which runs through the	
	17 X		• • •	; "]		general have every add at all	il at Maria	in an indicaturing acciety, which turough the	
. (J2.				,	Reneral Have expressed finate	tney are	application of power utals quite likely that the	
1	<u>,</u>					mental aucomiorgate with the	existing	Production facility comes under the nurview of	
. 1	沙		•		-	istoliet facilities:	The Control of the		
` ,		:		- 1	;		*	Factory's Act and State Factories Rules, and	5
. 1		,				The second of th	18 3 FF 2 18	Contract Labour (Regulation and Abolition) Act,	
1		' ₄ - · ·		•				Military resourance and and and and and and are a	
, , }	ارد 19	•	٠.			Stroken de dan		1970 and the Gontract Labour (Regulation and	
1	ĵγ ·	: '		- :1	•			Abolition):KarnatakaiRules, 1974; and	
Į l	<u> </u>	f		1		A STATE OF THE STA	- 12.43.45 F	The Contract Labour (Regulation & Abolition)	
		e Sic Salar			•		·	Karnataka Rules 1974 and Contract Labour	Ţ
4			, ,,2	7 .*	kirken e	[17] 18 · 1.6.1 (14) 18 · 18 · 18 · 18 · 18 · 18 · 18 · 18	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	(Regulation and Abolition) Karnataka Rules	
1	·		•	1		The state of the s	10.00	1974	•
, 1 1 1 1	٠			- 1		The state of the s			_
)] -	·				Visit 1		Unhygienic conditions become a deterrent for	
				- 1				workers to work in such manufacturing	
					-	A Secretary	(sac in the	facilities as it may impact their health. As such	
. JE								MINUSHECOMMENDED TO A TO	
::}	建度 基	į		; +: 4.		· · · · · · · · · · · · · · · · · · ·	Fig. 16	8 Basic! health, and thyglene facilities for the	
ŗ		\$				To Market The	特色 [6]	workers are sensured for the workers and	
		# 1. Page 1 3	i Disabilità	1	enter in the second	11. AZENG211 (E.	ALL LERY ALL N		
្រៀ	4	分類科	3. 2	Out :	2 . Lu.				
. 11 . 12	aranik	deren.	3.31	F	(1540年 A)	A SECONDER NO SECOND OF THE PARTY OF	market strain	and secured to lets are set up and managed	
ָרַ אַגָּרָ		N. S. Tree	d :	29		Section of the state of the section	V Salt and	and secured to lets are set up and managed linside the manufacturing facility in alignments	
			e Para da	1	ki a deze	· · · · · · · · · · · · · · · · · · ·	ST ST ST ST	Withithe reguliements of the said fules	
	West of	garteeries Kalenderie	eg≢ i ege Linguista	127 23	१८५४ : अञ्चल	The state of the s	100	with the requirements of the said rules We Hereby since the contractor itself is the	
	XX	Maria No.	ં ભૂમણું :	4. 15 E	13.16				
. ີ ນ	rge et			T.		Transition the property of the same		Trackastining to the property of the second	
(- <u>)</u>						到在 中间,第		responsibility is of KSCDCL, in the likely	
. <i>V</i>	震":		1				· · · · · · · · · · · · · · · · · · ·	1:4DUIGDUILVIDISINEULIIESMO DIOVIDE PAST FOOMERD TO	
. (4							"我" 化铁 医侧	Mounesiaunnais and Enitstald facilities to their	
· .	W. 44.44	m Service de la	A	. 311 5 1	1 :: .	track response of the Parish and	EMT.	contract workers employed at its establishments	
. 12	4: CD4 1.1						• • • • • • •	A STATE OF THE STA	

			Cole activities is a rural based activity, the said act
344	Not license obtained by KSCDCb to	Since It is very likely that KSCDCL will come	to not notice his
			is uncaphileanis.
	1	Michael Charles with the Contract of the Contr	* * * * * * * * * * * * * * * * * * *
	DIOVISIONS OF THE PROPERTY OF	() さんしいしいけい () () () () () () () () () () () () ()	renga Gramma in Markovika ya i
	Contract rapon, wegaing unicases and was	per the requirements of the following rules:	· ·
	and the second s	Contracts Labour (Regulation and Abolition)	to the part that the
1	15 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Act, 1970 and the Contract Labour (Regulation	
	· · · · · · · · · · · · · · · · · · ·	Act, 1970/allounte contrast act 1974: and	
1	1. 12. Promotion 解的	and Abolition) Karnataka Rules, 1974; and	
	The second	The Contract Labour (Regulation & Abolition)	
	how street	I Karnataka Rules 1974 and Contract Labour	•
	ी किन्ता के किन्ता क	(Regulation and Abolition) Karnataka Rules,	
2.55	Total Control of the	Historia is the comes under their KSCDCL comes under	Coir activities is a rural based activity, the said act
3 4	KSCOCE being the brincipal employeres	the applicability of the Contract Labour	Is not applicable.
	not maintaining appropriate registers as	And Applicability of Applicable 1970 & Rules 1971.	
	specified in respect of the contract	(Regulation & Abolition) Act, 1970 & Rules 1971,	
. **	workers. Neither they file returns on	It is therefore recommended that it complies	,
•	half yearly and annually, as the case	With the steel life in the mountainer	
	The state of the s	I MUSTEL SERVING HANDERS AND PROCESSION OF THE PROPERTY OF THE	1
	वाना होता केल्प्सिक्ता	Register and Overtime Register of the said rules,	,
	I tore green the rest	apart from other requirements, such as tiling of	
	The state of the s	perunt at an appropriate periodic frequency.	
		Although come cheer has been brought to the	The newly sponsored scheme of GOK was
, 5	GOK'S Anuiupa suterile utocriosassi	workers on accounting of doubling of their pay	
	in application since/2017 statingates	package through the Anurupa scheme, yet on	
	worker/artisan to receive langequa	paurage uniong the patents (workers aren't Verv	Necessary action has taken to increase the
	amount of wage that is paid to them b	y an overall isuchkartisans/workers aren't very	
		FEMALICA SATISTICOS DISTRIBUDAS DOSCO ON CISCOSSION	
	A ALAN A	eliculting the artisans/workers, the continues of a	The con transit
	The state of the s	n temalegrembioseessimminaine of the trial abo	1
	් දැන්න දෙන දෙන්න දෙන්න දෙන්න්න් මිනිස් දැන්න දෙන්න දෙන්න්න් මිනිස් දැන්න දෙන්න දෙන්න්න් දෙන්න දෙන්න දෙන්න දෙන	::::::::::::::::::::::::::::::::::::::	
	inditio.	a spetween Rs. 8,000/-rto Rs. 12,000 per month,	
<u> ئوسىئۇتنا</u> رەد	Talificing of the combone recompany 6	TO DO THE STATE OF	• Contract of the Contract of
ا الله الله الله الله الله الله الله ال		The state of the s	
inga manna Si		A5 16	•

scheme, the artisans have said that as ne. @Rs. 96,000/- Rs 1,44,000/- per annum; compared to the production of HMDF and that of a female on an average of Rs. boards, the production of mats, which 6,000/4 per month, accounting to Rs: 72,000/4 require more effort yield in lower per annum wages. Needless to mention, production It is recommended that KSCDGL aggressively of MDF boards itself is a low wage job pushes the sales; which in turn will propel more The artisans have said that they are production, thereby resulting in increased barely able to manage to meet their wages for the artisans. Low take home wages livelihood needs with such low wages. may result in gradual attrition of workers/artisans in KSGDCL, as these artisans may start seeking employment with other private players in the coir business or may move to other trades Line How Day of State of the High

	Chapter	:5,02	the string gift. I destinate within	
in the second	SI.No.	Criticalissues	Assessment, Inference and Recommendation	Replies by the Corporation
5.5	213 BRAIT	The workers are aggrieved that they are	It is very likely that the production facility comes	Necessary measures were taken.
		not given masks, gloves and boots while	under the purview of Factory's Act and State	
		handling the coir fibre or the dust that is	Factories Rules notified by the Gol As such it is	Confident management
		generated during the Woelfibering	recommended that face masks be provided to	water was established
	$a_{i,j} = i \wedge i$		the workers to sprevent the inhalation of	
1065214. 5130	100		respirable dust particles that are harmful and is	
SI N			likely to cause health problems in the long run:	
Data	2: 4: 5: 5	Similar observation # 1 to 4 Section # 5:0	1.03 pertaining to the manufacturing unit Kunturdo	odd
		inerelisia disagreement inibetween the	Since EKSCOCL is likely to come under the	Necessary information was maintained in the
支撑设计 计		workers and the production manager at	applicability of the Contract Labour (Regulation	concerned production centres. These were cent
nighten einen einen eine eine	2 X X X 44.5	the site; who disburses the wages to the	& Applition Act 1970 & Rules of 971 wand the	POSEIO OF THE KSCOCI TO Undete Conther Tools
total in state in	10 4 7 7 7	.workers: "ion: va "monthly" spasiss: The	Karnataka State Contract Labour (Regulation &	activity is a rural based activity, hence, there is no
State of the state		broduction, manager has smentioned	Abolition] Rules sit is therefore recommended	specific norms to be maintained.
	Programme of the state of the s	that will will be a stock to the same of	that KSCDCL complies with the requirements of	Control of the Contro
0.79 (7)			The state of the s	

<u>, , , , , , , , , , , , , , , , , , , </u>		<u> </u>		Control of the second s		
		 He calculates the w 	ages of all workers	maintenance of Muster Roll, Wages Registers,	ta pagnasi ta itu bilan	~
		using the attendance	e register that he	Deduction Register and Overtime Register of	· 通過 器 经 2 (4)	
		maintains for his of	whateference and	the sald rules, apart from other requirements.	probe that the contract to	
		accordingly, gives av	vay the wages as	This information sels currently not being	patriam to the control of the contro	<u>ה</u>
1		per the days the work	ers have worked;	documented by KSCDCL.	·	. "
		• On some occasions	the wages exceeds	out is highly being recommended that:	of the white full of the source of	: b
		the amount disbursed	liby KSEDCL thences	The aforesald documentations are maintained.		;
		the production mana	ger pays the wages	by the manufacturing facilities of KSGDCL;	BADA क्रेंट विवेद्ध अंदि । विवेद	:
		from his own pocket	de matthew Is	Maria o the Surgery Spanish diagram was a first	Bey Septime Spring by the con-	
20.50			Principles artificial	Moreover, based on the registers maintained,	ŧ	·
	.;		ration their main	the wages could be disbursed by the head office		1
. 8.4			Secretary when the hearth like	rofikscoclar analysis stantia		
نز و			en e	✓ KSCDCL may like to enquire of the incidence		រ <u>ំ</u>
		Market and a control of the control of the control of	with the second	and accordingly find out the truth behind the	:	;
				discontent, if any and accordingly, settle the	18 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	isottell	which are the state of	nehobitsimings)		which the second the second the	· · · · · · · · · · · · · · · · · · ·
N/A	1 (31 c. mag)	the same things and the same	Land with the shale.	the is who in recommended that KSCDCL, could !	The Anurupa Wages have bee	en deposited directly f
		l'upage penerially	colather viziandituna:	ISEXDIGLE/(UE.ODIIOU/OL/OF/ICHOSITIVE THE WARES AND		ount.
·		component reaches	to them after 3 or 4	the workers well in time; directly into their pank,		1
		months. They have	also exoressed their	raccounts to prevent an unnecessary impact on	Rate of States the Control	, .
.		desite of transfer	of their money	their livelihood:	A Company of the Comp	'
		أمار والمراف والمراف والمراف والمراف	al account numbers	that the contract the color of the first party i		······································
			TO SEE SEE NO.	telegra (Alabata Alabata) alabata	and the second of the second o	<u> </u>
رها در مشتور . ر سام	روده مخترطیات انگار دی وید	and a second of the second of	and the state of t	and a state of the second section of the second section in the second second second second second second second	compare the manufactor of the factor of the	

	shiften will be wind from Chirt ? the man for the angerment of their
AND THE RESIDENCE OF THE PROPERTY OF THE PROPE	Assessment inference and Recommendation Replies by the Corporation
The Court Agent American supplies the control of the Court State of th	With a minimum of 10, workers, the facility, Based on the skill obtained, the worker has a
and the state of the same of the state of the same of	l Horafara has fa potential to manufacture, upto li capacity, co, manufacture to may her potential.
female, and male can manufacture the	i suspendial alimin in the first the many where is a light included to the workers to the control of the contro
history and the second	late come to production centres for work. In least to
A maximum of 10 matericollide be	For alloss of production of 50 units of mats per time, they used to come and engage in

				· · · · · · · · · · · · · · · · · · ·	
	157	:	produced per day in a span of 8 hours	day, for approx, 300 working days the last in	production activities, hence, they not able to earn
٠.			per day by every worker. However only	revenue in a year @ De Et assess	the expected wages per day. Even though, they
•		'··	50 mats are helps produced on dou	300 x 51 = Rs. 765,000 /	the expected wages per day. Even though, they
1		; ·	The state of the second state of the second state of the second s	1 200 X 2 X 2 NS: XDS:UNI V-: 1	
1.	Light to the same		Trie production manager has also	L'Y VIUN NO ISSUES IN AVAILABILITY After un matariste	
	D ≛-414 16-3°		mentioned that is no issue with	and subject to the condition that there is	Maria de Maria de Caracteria d
	2		availability of raw materials.	substantial demand of the product in the	
1.	Ž	**	10 mm 10	market, KSDCDL may consider the increase in	who prographed a lax
	Ž		The manufacture will	the market in the market in	
		• • • • •	· · · · · · · · · · · · · · · · · · ·	the production and thereby, the revenue from	
1		311			
; ;		12. :	pocumentations pertaining to legal	Absence of the applicable legal approvals, if any,	Actions are taken as and when required
. [] . []	υ. Ο	•	1 - and the same of the followings	may result in closure of the manufacturing unit.	The state of the s
(I conig not be brovided by the facility:	KSCDCL may therefore take annearing	
• ;	ž.	÷	License for running the factory from	measures to obtain recessary approvals of the	
- Î			Factory Inspectorate as per Factories	said regulatory requirements, wherever found	
4 [Z U		Act and State Factories Rules	salu regulatory requirements, wherever found	
,	5 ,	•.		to be applicable.	
. / <u>`</u>	u. () Os ()		Boller certificate of fitness certificate;		
12) ()		as per Indian Boller Act and Rules;		
į			Approval for withdrawal of water	Military and the Market of the Control of the Contr	
			from the bore-well from the local	dappropriation for the state of	Na fig. 1. Sup. 1. Sup
17	的。 11. 17. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15	والمياجر فالمجراءة	municipality/authority:	de Saril Comprehens	
į	Charles and a feet		municipality authority Water Act and Rules Water Cess Act	Employ and All Marie Control	The same of the sa
]=	the second te		and Rules; Air Act and Rules, Hazardous	ten Pariot between and a land on the	The Market Banks
1	tate departments of		Waste Management and Handling	Modern and the second second	
`¦;	The same such	34 46	Available in and Handling	Melectic with the date there is not the factor of	
1	A STATE OF THE STA	7 63 115 1	Rules: The Environmental Protection Act		
	A CONTRACTOR OF THE		1986 and Rules 1986		植物性 横 建铅矿
3	Section of Land of the	। स्टब्स्ट्रा	Approval as per Air Act and Rule and	tion to these got renown a great reserver.	A COMPANY OF THE PARTY OF THE P
į			EPA Act and Rules from the concerned	beat and his from the south to the to	pro Decimal Residence
<u>.</u>			local pollution control authority, for the		
1 1 1 1 1	Marie Carlos Car		installation and running of the stack	AL THE STATE OF TH	
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ينخ.	Bar .	•		1000 1100 1100 1100 1100 1100 1100 110	

		And the second of the second o	
, • .	F. Spiter	Approval to treatment	Many port of the first of the f
	AND THE	effluent from the concerned local	Property of the property of th
e (%	AND COL	的广东东京,	
3	3	The production unit manager gets a	It is very likely that the production facility Colractivities is a rural based activity, the said act
- 1	.	monger wage of Rei 14 000/month but	comes under the purview of the ESI Act, and its not applicable to the coll workers engaged in a
		ash his mindlest and DE honofite	Toiles since the number of contract employees I production centres.
		All Present the same	working either as temporary employees or
1 1		1	CATTICATION WITH CONTROL OF THE FILL CONTROL OF THE FOREIGN CONTROL OF THE FILL CONTRO
	Green.	the state of the s	more than 20, whereby, and share the state of the state o
644, 7	*** T140	an against to a constrain. Aos a sandanana	A STATE OF THE STA
		राजा क्रांकाविकाल	we to appear to the lattisans/temporary
٠.		similar by the life of the lif	completions draw a wage equal to more than
٠,	÷ , è	to the state of th	De 21 000 Anne month
. (() ()	कि श्रीकार्यक्षित विश्वनार्थे	• none of the artisans/temporary employees draw a wage equal to more than Rs 21 000/- per month • Hence, to be in compliance with the
			】
			applicable legal requirements it is recommended that the contract
			recommended that the contract artisans/workers and employees are provided
·			artisans/workers and employees as per the
	} .		with medical insurance/ benefits, as per the
			requirements of the ESI scheme. Further, with the workers complaining of low. The Company, intends to set up a Tufted Mat in
	4	The workers have said that they could	Further, with the workers complaining or low in the constant that in one of its major units
		barely manage to make ends meet with	wages earned through mateproduction, KSCDEL Manufacturing Unit in one of its major units,
	1	the wages they receive during	could explore the possibility of investment and, where raw material available abundantly. The
	1	production of MDF board but when it	production of PVC/Latex Tufted mats through cost of investment will be high. Hence, the
		comes to production of mats, they	machines. Such machines have a capacity to company has opined to set up the said under any
		complained that the wages are too	produce 100 sq.m. of mats with 12 mm to 30 of the coll schemes of GOI. This is under process.
		small compared to the effort that needs	mm height in one hour1. Moreover, these
	1	to be put in.	tufted mats have a lot of significant demand
		1 · · · · · · · · · · · · · · · · · · ·	both in the international and domestic market.

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Chapter: 6:01

120300	TARREST MAN AND AND AND AND AND AND AND AND AND A	
SI.No.	Criticallissues	Assessment, inference and Recommendation Replies by the Corporation
1	Frequent power outages prevent the	Loss of production could be assessed and Necessary action will be taken as and when
1"	facility from reaching its full capacity of	accordingly the installation of a generator could required. But, by installing the generator, the cost
	production.	the cost
	Acres de la constante de la co	be explored at the site, to ensure continuous of production will be on higher side, due to
		availability of power. which, selling price will also increase, thereby
		lexpected sales could not be achieved
2	Temporary employees are aggrieved	It is recommended that KSCDCL explores the Sultable proposal sent to government. Approval
	that there has not been conversion of	provision of converting the contract employees lawsited.
	the contract workers to nermanent	to permanent employment to motivate the
	ample and the city of the city	Leo. hermanene emblokulette tuonaste, tus
9990	employment, for quite a long span of	contract employees.
	time.	
	A STATE OF THE PROPERTY OF THE	AL AND THE PROPERTY OF THE PRO
		· · · · · · · · · · · · · · · · · · ·
Chapter	: 6:03	The state of the s
	Land the second	一个时间的一个时间,我们就是一个时间的一个时间的一个时间的一个时间的一个时间的一个时间的一个时间的一个时间的

	SI No.	Critical Issues	Assessment, inference and Recommendation	Reulies by the Cornoration
	1	There is no basis of setting targets to	It is recommended that target need to be ideally	The Company has taken necessary action to fix.
1622		contract employees Targets are	set on the basis of market demand and	the target based on the market demand on the
		arbitrarily increased by double, in the	economic conditions it should also be set on	basis scientific analysis and explore the possibility
	5 12 6 7 6 A	subsequent year. Targets change at will	the basis of some scientific analysis 324	formoredurnover
langer en skri	3210 1014	or with the change in top management?	(Detailed recommendation on this issue has)	
A CONTRACT TO THE	20 00 120 00 00 00 00 00 00 00 00 00 00 00 00 0	which is quite frequent.	been presented in this report, earlier)	
	2)	There is a discontent that the		PROPERTY OF THE PROPERTY OF TH
		concerned department in KSCDCI is not	contract employees and to motivate themito-	
		being procuring and or transporting the	give their best, it is recommended that timely	
			delivery of the raw materials is made accessible	
			to the workers, in their respective	
	' .	workers in the timely achievement of	manufacturing facility?	
		their production target.	AND THE CONTROL OF TH	
\$ (C)	3 1	con-stanning stondenversion tues assigned	It is recommended that the concerned	Sultable replies given in relevant para above:

				, g
	1	significantly affected, as their wages are directly linked	products should be made responsible and accordingly motivated to aggressively push and deliver the sales figure jointly and accordingly, take a deduction, in their salary on pro-rata basis, if KSCDCL as a whole has not been able to achieve the sales volume target. This will in turn bring some accountability and zeal in the management level to deliver on the overall sales	E-3
al selection of the sel		Approximately 20% to 30% of the products manufactured by KSCDCL are primarily sold in the domestic and the balance 70% to 80% of the products are sold on the govt departments of Karnataka, which quite often are sold at a large discount. This hurts the ability of KSCDCL to meet its production cost and	It is recommended that KSCDCL aggressively considers marketing its products both in the domestic and international markets and selling the finished products thru e-commerce platforms or in the open market at a high profit, rather than being significantly dependent on the sale of its products to the govt. enterprises in Karnataka, at a substantial discount.	
. 100 , 75	5	production and or productivity, thereby leading to under or inefficient capacity utilization.	its annual production target, thereby resulting in loss of revenue and negligible profits or no profits, which in turn has a cascading effect of	more productivity.

		and the second s		B. 数据 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.
			has the potential of providing employment	
	i		especially to the underprivileged sections of	的特别是这种的
	·.		society. At the same time, with rapid-	
<u>წ</u>			mechanization of this business sector, it is.	
<u>. [2</u>			recommended that KSCDCL invests in machine	AT
		to the control of the state of the second	technologies and in training and motivating its	
		Charles Control of the Control of th	workforce, to be able to cater to the market	1
			demands.cof value-added products land also	green and the particle of the
			demand.com.endicient and higher productions contribute in efficient and higher productions	
. in	6		It is recommended that the KSCDCL deals more	
	1		transparently on such matters, to boost the	
Ť.			confidence of the employees, with a special	
··· (工)	, · · · · · · · · · · · · · · · · · · ·		mention to financial matters that has a legal	
.	•		connotation, such as provision of a break-up in	
温 。	·	payment for leave encashment is paid:	the salary slips	The property of the second
스 2 3). 그 2 3 3).	1	to the workforce. (b) cards too have not		
. 15% . 15%		been distributed to the workers:	·····································	数据40.00000000000000000000000000000000000
	7	Temporary employees are aggrieved	Benefits as per ESI Schemes could be explored	ESI schemes not provided to the Corporation's
JUN 1	:[] -	that they are not being provided with	for the temporary/employees; drawing a salary	staff in future if required, necessary action will
			of less than Rs: 21,000/ per month! (Detailed	
. <u> </u>			recommendation on this issue that been	
			presented in this report; earlier.)	
			Such !* factors ** demotivate '' the morale '' lin	
E Partie of the Control of the Contr	E WAR	lare/deingresnuttied duite often assuch	employees itsis therefore recommended that	Section 1997 Annual Section 1997
September 1996	Mar Park	the employees have sayteeling that the	employee gilevances be addressed by MD; on	
	16	industrial are not being able to get actual	periodicibasisis por mi	Rather than 1
		nunctorationus or the Russauces of the	The second secon	
The second second	1694	employees or have la grasp over the	The second of th	
一個時期 医线 100 00	11, 4, 3, 1	affairs of the industry as a whole This according to the employees of KSCDCL		
ૻૺૢ૽-ઌ ૺ	<u></u>	I generality rosme embioless at resence.		

·	•				42789
 		· ·	,		37/2
•					021/
•		hurts the interest of the	e employees and		-(A)
٠. •	V	of KSCDCL as a whole a	t an overall level,		ယ်
	,	on account of lack			
•			ent Wand		.]
		employees on the part			r n
	9.			Such poor salaries provide no incentive to such The salaries are being paid in time. Suit	3
· 4		45temporary contract	semplovees: who		able
•		have been working si	nce 1991/92 and	ALL SALAN IN SALAN IN A COLUMN TO THE COLUMN	ıl to
	in dec	currently of the age br	acket of 51 to 52	[give their best. Moreover, such instances don't convert Temporary employment to Permar create an appeal in the mind of the budding employment.	nentg
2	i colu	vears: *These old emp	lovees are vet to	new and skilled talents to engage with KSCDCL	4
	1	De made permanent;	5 次展 後 音戲	illas an employee. It is therefore recommended	ı₫
		• Moreover, the sale	ry too has not	Hilliate to the complete the company of the control	ğ
	er.	increased significantly	since the first	The concerns of the contract employees of	11
		currently stands at Re	6(300% As cush	KSCDCL are addressed at the earliest, with a focus on disbursement of the salary in time, to	₫
	*	since, these employe	es are paid a	be able to retain the existing skilled workforce	Ŧ
		meager salary, therefo	re they quit after	and for attracting new and young talents;	d.
 		g few months:	e de la company	KSCDCLalso explores the option of converting	1
الم را عام	n dikeni	Salary at times is not	paid in time and	the contract employment ato permanents	X X
		gets delayed by over 3.	to 6 months.	employment for employees who are old in the	¥
		4.5	one sale auto	system and explore medical benefits for such	Ÿ
	10	Lack of availability of a		employees the latter of the la	
1915	海流 法格特金	workers in KSCDCL an	dutheir outdated		to
		skills is not enabli	ng increase in	21.6.5.5.6.6.6.5.6.5.6.6.6.6.6.6.6.6.6.6.	Jon, 🖺
		production and or prod			/ate F
		leading to under of in			t of [
		utilization.	4	wages Such a viscous cycle continues year after Anurupa Wage Incentives to Coir work	bare
l				year, which unfortunately results in discontents introduced by Government of Karnataka v	was
		•			

and the state of t

export of the bulk dried fibre to China is much higher as compared to sale of manufactured end products, unlike the case in KSCDCL, where the extracted and dried fibre cannot be exported but has to be used for the production of intermediate and finished products, such as varns: curis and coir products, such as mats. mattresses, boards, etc.

• Almost 50% of finished good as compared to its sale revenue in FY 2017/18 is yet to be sold. Moreover, the loss of KSCDCL too in FY 17/18 is approx. Rs: 2 crores, It is therefore recommended to KSCDCL to adopt the following step-wise strategy:

Step:#:1 - Design and implement an effective

marketing and sales strategy;

Step # 2 Manufacture optimum end products, as per the scientifically estimated and predicted demand of the market, at the beginning of every FYs; and

VIStep # 31 =For the balance portion of raw materials, such as fibre and colf pith left in the beginning of every month of March in every FY as a potential closing stock in that FY, KSCDCL could explore the option of transporting and drying the fibres faster in a hot climatic belt in and around its de fibring units and export it to countries like Chinas This will result in minimal closing stock as well as give KSCDCL an opportunity to improve its revenue.

	and the second s	Factor in the second	· · · · · · · · · · · · · · · · · · ·
	- Greater than >50% of target achieved	very poor low take home salary. It is therefore	ώ <u> </u>
4		recommended that such personnen epiesenting.	•
	The fully salary is paid.	the aforesaid departments explore various	`
		means and options that shall ensure full	
		capacity utilization of the workers and	· .
		Capacity utilization, of the]
	[1] · · · · · · · · · · · · · · · · · · ·	accordingly conduct frequent monitoring of the	
	The state of the s	workers and their producing capability.	· · · · · · · · · · · · · · · · · · ·
	and the state of t	The course of some second second second	To attract the workers, the Company
21.		the horse consider the second of wage !	
2	ine possibility of apply is	To the workers in KSCDCL could be continued,	
	framework becomes fulle as it was	the wages however, need to be higher and	
\$ 150 m	found that the production of the workers	the salary	introduced by GoK. Further, most of the
	In KSCOCL decreases considerably when	more attractive for the workers. The salary	employees/staff are enrolled under EPF Act. With
199	workers are guaranteed a fixed wage	given in the private sector is tilgher than the or	employees/staff are enrolled under EPF Act. With respect to ESI, suitable action would be taken in
- ¥′	The second of th	LIKZUIK INMUNICHENICEMINIC OCCOURCE COMPANY NEW	, ·
- 8	the state of the practice in the	18K2CD@E03010 Batriact Flanci contrarga cuia	1
	in the competitive to the state of the state	SEKONGLUMENTS SECTOR SECTOR COMP. COMP. COMP.	[. · · · · · · · · · · · · · · · · · ·
- 1	Private sector in the little distribute sector	copportunities of more government funds and	ű
	के केर अस्ति के किया कार्य के किया है। इसके के किया क	grants for KSCDCL in this regard. Besides,	
[]	was a folial.	incentives like PF for the permanent employees	·}
	The state of the s	and ESI benefits for the workers could also	<u> </u>
	The second secon	and Establishment of the workers	On D
,		be explored to further motivate the workers.	Suitable action initiated in this regard.
3	The closing stock of the inventories of	stamil Naduchashas temperature that is much	Dalitable action includes in disciplant
	14年14年14日 - 14年14日 -	SHIVUNUIGNESTOP STASTED FOUNDINGS CONTINUES AS	$^{\prime}$ 1
	crospic a vic the sale of froducts of Rs	JAKO W USEG ILO HIS WILL MADON, WHELEDA III GIE 19776.)	\[\frac{1}{2}\]
	5.6 crores in the FY ending 2017/18:	- Alsonyacconutsolate and citates, are used and	C.J.
	5.6 crores in the Ft ending 2027/20	faster in an average of 1 to 2 hours, as	()
	The Property of	compared to an average of 1 week (i.e. 168	<u>u</u> <u>u</u>
· ·			[] [
	Manual # Hillings	INOUISIAIN KATUALAKATAN SIBIIIICAN MA PAR SANDA	
	the south day	manufacturing units in Tamil Nadu do not make	
		any end products, as their earnings from the	

in the mind of the workers, tesulting in lowmorales low productivity or a gradual surge in get incentives equivalent to their wages earned, attrition.

· Coir sector is a labor-intensive industry and has the potential of providing employment especially to the underprivileged sections of society. At the same time, with rapid mechanization of this business sector, it is recommended that KSCDCL invests in machine technologies and in training and motivating its workforce to be able to cater to the market demand of value-added products and also contribute in efficient and higher production.

limplemented. By this scheme, the workers will which improved their socio-economic conditions.

Further, the Company had upgraded its machineries wherever required, thereby ensuring more wages to workers. With this, market demand also be fulfilled.

Chapter: 6:04

	Citabre	A Court Services	
, [ŚI Ńo.	Critical Issues	Assessment, inference and Recommendation Replies by the Corporation
	و شواراً الم	Administration Department	是一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个
1	1	The production manager in charge of the	Achievement of target is not possible through Sultable actions will be taken in this regard.
	Mistration	facility is paid on the basis of percentage	intervention of the concerned personnel;
			primarily the ones representing the production.
٠.٠٠		starget is not achieved then a certain	marketing and HRD departments. The
		percentage is cut from his monthly	compensation of the personnel of the
		· · · · · · · · · · · · · · · · · · ·	production department and training
	15	一十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二	departments, wherever applicable ishould also
		. I THE TOTAL PROPERTY OF THE STATE OF THE S	be held accountable if the training imparted is
1			not adequate:
	·	1. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	• It may be construed as an unfair practice that
· [The first the first the first the first than the fi	on account of lack of support from the higher-
			ups, the production managers are not able to
	b	salary is deducted;	achieve the targets which may result in no or

			,		·
	Wigner of	TEST LE COMPANION	lith recepetato good	A report by the World Bank mentions	The Company has upgraded its machineries
highligh saffam am	A STATE OF	Lack or a study w	vtraction pet united!	that approximately 130 kg of coir fibre is	wherever applicable. Firstly, the defibering unit
从海绵火药味 种。	Maria Maria	husic	 	produced from every trop cocount mass, i.e. &	situated at Navile Thimmalapura,
		nusic	The a consider which	0.13 kg. of fibre/husk. Another report by FAO3	Channarayapatna Taluk was upgraded, due to
A STATE OF THE STA	9			Indicates, 1000 husks may yield 90 kg fibres, i.e.	which, the production is doubled.
THE STATE OF THE S	NEWS .	meridia and delegan	A Company of the second	@ 0.09 kg/husk in Alleppey. The production of	
THE WAY WAY	. 3 8 20 21 :	the the suppositions had been	s have the state	KSEDCL Is approx. 1 ton of nusk from 12500	1
	成 美	erfeli paik liberi separahan	Service Course	husks: i.e. @ 0:08 kg/husk. The fibre production	
			The best of the state of the	in KSCDCL is behind both the reports mentioned	92
			The state of the s	and is approx. 40%	<u> </u>
建设设施设施		,	्रात्री संस्था क्षेत्र के अधीरिक	Jowerias compared to the good practice.	
			Louis Britt Berneiten	elt is advisable that emidency is prougnt	
Talahan da karan da k		eriologia. Martino de la comunicación	1997 新 台 城 1948	in the system in KSGDCL by improving the	
	1 75 ;			production, either through effective training or	1
gige Malagrafi ez al al al angele a		Like the literature de la companya	Land Control of the C	by installation of modern technologies.	Cutanble instructions were given to officials
and the state of t	5.7.7	Being a public sec	ror enterprise; KSCDCL	The bureaucratic protocols don't oner greater	Suitable instructions were given to officials
	San	The factor of th	64、 10.00 为10000000000000000000000000000000	Likakkisa ta tra:concemen nervinnei ilikakuut	Chelled Committee Committe
A CONTRACTOR	Park of	which at times pr	oververy costly for the	to take quick and smart decisions, even for the	essential works related to production locally in
		organization, prin	rarily with respect to	smallest, of problems, which unfortunately	The state of the second
		Repairs and main	tenance of machines,	results in losses for the corporation. It is	glocative francisco is a
		during the process	of e-tendering, which	therefore, recommended that a cap of Rs.	
		unfortunately is	Territoria de la companya della companya della companya de la companya della comp	10,000/- could be set for any repair and maintenance for which no approval is required	11 ·
				,我们就是我们的,我们就是一个的,我们就是我们的,我们就是一个一个的。""我们就是一个人的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们	### 157 # 15
Belleville Committee			pour hunter of	approved by the MD of the KSCDCL itself	[[[- 15 627 [[[[[[[[[[[[[[[[[[[
			l is between the same	thereby cutting the lag time of seeking	
			Janes march & Mari	approval; and the flexibility to select the vendor	r Later Control of the Control of th
			Marie and the Marie a	below an amount of Rs. 10,000/- (Rupees Ter	
		100 100 100		Thousandionly) could be given to the concerned	I this as you let be an as
等的。 第1章 20章 20章 20章 20章 20章 20章 20章 20章 20章 20	:		William Mark W	personnel of KSCDCL, Instead of awaiting	
	المستشوا بالمالة	<u> </u>	, to one of the second	Control of the Contro	रितासका सम्बद्धाः अस्ति । स्वर्गाः स्वर्गाः । । । । । । । । । । । । । । । । । । ।

		often in the same	A TOTAL CONTRACT OF THE PROPERTY OF THE PROPER		
	" A. W. W. A.	:	approval from the higher ups	The Late of Street	A CONTRACTOR OF THE PROPERTY O
		6	The overall production of various There is a significa	nt variation, in	The Company has taken necessary action to
-			products is approximately in the range of between products purchased	by KSCDCL and	upgrade the older machineries with new
	II		50% to 75% through manual process. For products manufactured by	KSCDCL, which	machineries to ensure more productivity, which
	Ž.		example, yarn production is at 50% jointly contributes to its rever	nue generation. A	results to increase in revenue of the Company:
	N S S S S S S S S S S S S S S S S S S S	\$ \$ 1 S. 16	effectiveness through manual process. majoricause of concern for KS • KSCDEL produces some types of equipments/technologies an	cuct is its age oid	Further, the Company with the Grant received
			products and procures some other types processes inspractice apartific	m the availability	from Gok under directort sonemes, had taken
	The state of the s	Last Mr.	of products, such as rubber bound mats, of skilled, workers, which	is unfortunately	raction to appliant the manifester.
الانج الانجاز		iv3.3	mattings, raw materials for mattresses impacting other increase, in		Further to meet the demand of pith block the
. , .	25 12 William 1	100 - 22 - 22 - 22 - 22 - 22 - 22 - 22 -	and thick mats from other players of KSCDCL. The technology co	irrently used in	Company has proposed a project under Gol
		Fig. 3-4.	other states, primarily Kerala or from KSCDCL is partially mechanize	ed and is largely	scheme i.e. SFURTI Scheme to set up a Colr Pith
	而 [] [表]	j.	within Karnataka; which are largely in dependention skilled manpow	all the same of th	Block Manufacturing Unit under a cluster and
د . د .	Z\$12.	1 3 Mar 1954	demand and are then further sold off to SE KSDCDL-needs to be suppo	rted by GoK with.	same had been approved by the Nodal Agency;
12.3			other buyers. The revenue of products appropriate grants/funds if		
	n Sta		manufactured by KSCDCL and that which upgraded technology of the are procured are in the state of the state o	rrent generation,	-progress: Skilled Training Programme have also
9.5	THE PERSON NAMED AND ADDRESS OF THE PERSON NAMED AND ADDRESS O		are procured are in the ratio of 13% and to increase the production 87% respectively. Unfortunately, KSCDCL manufacturings products whi	ch have a high	workers
) 		A. V. H. C. 1997	does not manufacture such procured remandain the market such		
	A STATE OF THE STA	11.90 とこと (12)	items, due to lack of technology and making machine, which is abl		White a bigging
Gar.		1	skilled manpower within KSCDCL product which are of very high		
	[-2]	3.5	colf business market According	gly, relevant and	新教育的教育
٠.	D 07		appropriate training should al	o be imparted to	
91					
≥ 1 	STATE AND	13 6 5 10 5 13 0 5 6 1	rehabilitated in other jobs. There has been no significant up it is proposed that KSCD	THE PARTY OF THE P	The Property of the State Constitution of th
5./ 4.3.4		1''	是是感染的,因为他的解析的感染的,是我们就没有什么。" "我生活,一点不是,是不是一个,我们,一个不是,这个人,这个人,我们就是这个人的,我们就是那么的人		To meet the demand of pith block and Tufted
; ;		Military C	manufacture of products, since the past (such as larger mats, coir boar	d foot mate cale	Coll door mats, the Company has proposed a
*		Backs 89-54"	30 years. There is lack of innovation in matting colowith rubber mat	bith blocks. it is	set up a Colf Pith Block Manufacturing Unit and
			the look and variety of products. As of recommended that . KSCDC	L focuses on	Coir Tufted Door Mat manufacturing Unit under a
	120			am a regional sales of the sales	THE RESERVE OF THE PARTY OF THE

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		•	427897/2021/QP
ender love in 3 seed but never 18 seed in 18 seed in 18 seed in 18 seed in 18	mattings and mattresses for sale in the open market, some of which unfortunately don't have much of a market demand. KSCDCL is not very active in the marketing and sale of its products. KSCDCL currently sells products over the counter, as such it has limited access to customers across the country or the globe. The expense of KSCDCL is approximately RS 20 lakks per month. At a profit margin of 10%, pegged at Rs. 20 Lakks, KSCDCL has to achieve a minimum sales, target of RS. 2 crores per month (i.e. Rs. 24 crores pa.) from its products. Currently, approx. Rs. 1.4 Crores is achieved through the procured items and the balance through self-produced items. While 100% of procured items and the balance through self-produced items old every month, an average of 20% to 25% of self-produced goods of KSCDCL do not get sold due to competition in price faced from other coir market player hased out of other states, such as Oriss.	mattress, tufted coir door mats, etc. which currently have a very high demand in the domestic and international market, for significantly increasing their revenue. It is proposed that: KSCDCL becomes aggressive in marketing and accordingly seeks a separate fund from the GoK for the purpose of marketing and advertisement of its products; Appropriate training be imparted to the concerned employees and, further motivated for aggressively marketing and selling of the products, so that KSCDCL is able to have a minimum monthly cash of Rs. 2 crores per month, in hand; Awareness among the public about such eco-friendly products needs to created; The GoK could support KSCDCL in exhibitions and display of their products in various exhibitions in India and abroad to attract the attention of potential customers; KSCDCL may explore more of sale through the retail market, e-commerce platforms and export of exhibitions in the international market, for any large demand in the international market, for any large demand in the international market, for any large demand in the international market, for	Exemption under KTPP Act, wherein, the Government Departments/Entities can directly procure required goods from the Colf
and the special control of the special contro	Andhra Pradesh, Tamil Nadu and Keral	G. Tittle wooding	n de la production de la companya d La companya de la co

		The second secon	The state of the s	
		Karnataka is not able to sell these	•s GoK should ideally promote environment	Necessary action has been taken in this regard.
	:	products at such a low price on account	friendly products. As such its could request its	Further; the Company has offering regular
		of higher price of its product due to	various government departments to procure	discounts to attract the customers/end users.
Ш			environment friendly coir products and	
)			accordingly, specify the technical requirements	
(表) (本) (本) (本)			and conduct a minimum quality check of the	
		a target of 94% of Rs. 24 crores per	materials/goods, prior to purchase and post	
G. V	1.		receipt of products (and prior to release of	
THE WAR	1 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1	there is a deficit of approx Rs. 1.44	payment to the supplier), to give a boost to the	
nguyeran Onto a	474 : 47 6-441	crores' per annum: KSCDGL faces a thard	isale sof environment friendly products	Provide the second seco
		time to meet its operating expenses on	manufactured by KSCDCL;	
grafia Maria			 KSCDCL may consider exploring the option of 	"然后"的"我","我们
C4 U5.	[monthly sales target of Rs. 2 crores.	offering a substantial discount to its customers	MANAGE TO THE STATE OF THE STAT
			to/clear the/closing stock primarily during the	
5.			period of March of any FY to increase the last	
 o√				
); in	9	There are 7 showrooms*of@KSCDCL@In-	tels recommended that the strategy to	Presently, the strategy of penalizing has been
THE REPORT OF	a Alma	Karnataka: Three showrooms are each	penalize the showroom managers for non-	taken off, with a strict instructions to Showroom
The series were	3.71A. 15	managed by only one manager and the	payment for products purchased by customers	Managers to improve sales, so that, they can get
The state of the s	1	rest of the 4 are manned by two	ils rolled back - instead the showroom managers.	Incentives on their performance,
Theorem & Walled	E Starte	と、最大なものというないとは、 はんしょう はんかん はたい はん しゅうかん おんしゅう はっぱん しょうしゅう かんりょう しょうしょく しょうしょくしょく	should be motivated and trained on how to	[編集] はいかきょうしょうちょう むんりん しょうさい かいしょう しゅく カー・カー・カー・フェー・フェー・フェー・フェー・フェー・フェー・フェー・フェー・フェー・フェ
		tne single manager to procure the	improves the sales, followed by incentivizing	Further, the Company has closed its non viable
		orders, accumulate, supply and sell the	them with bonus and or promotion	showrooms and decided to open showroom in all
)	products, inclusive for maintenance of	***** ********************************	the district headquarters to popularize, publicize,
34			coupled with the demand of colf-based	to-sell the coll products:
			products in the current locations and the	[1] 《 [1] [2] [2] [2] [3] [3] [4] [4] [4] [4] [4] [4] [4] [4] [4] [4
			aggressiveness of the showroom managers for	
Grand Control of the			marketing/gands/selling, the end products, /a-	
and the same of th		そうがく かいき キャー・イング しょうしん とうだい こうかんじ かいしょう ぎゅうとう しょうしゅん だいがんかい コード・・・ (2019) そり	decision could be taken on which showroom are	
39.50 3.00		orser charical with account 2 to winder a 4 # 10 #	to be retained on otherwise closed. Accordingly,	
冠山.				

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				A ST CONTRACTOR OF THE STATE OF			
and the state of the state of	L 1821	A A AMO PARE		new sites for opening new showrooms could be	· · · · · · · · · · · · · · · · · · ·	•	ώ∫
War fielder	10.7	payment by sine yer		more inotential of more	and the second second	·	
· 1000年1886年		from the salary of th	e managers. Such as	Signal Annual Color of Color products, KSCDCL	and the second of the second	· · · · · · · · · · · · · · · · · · ·	
		potential scenario so	ares the showloung	could also explore the option of opening	\$154 Mar 1 414	.•	/2
, , ,		managers from ta	King a products to	showrooms in states which do not grow coconut			.
*		initiative to sell	more products to	trees but may have demand for products that	प्रिकेट्ट सम्बद्धाः स्वतः हो।	· .	Ì
		customers on crean	THE THE COLUMN	trees but may have demand for products that are manufactured by KSGDGL Accordingly, the	# ### \$11 July 12 1		
		payment by the cust	a the control of the state of t	Mintent Showroom striation of the	And a series to the me	:	
	1.3	· · · · · · · · · · · · · · · · · · ·	相对对 超級 多电路	reshuffled	NO shocks	have been as	and when
	33		and the second of the second o	785 9864 95689999 A.J. A.J. A.J. Hart Canntontiate Educity			i
	10	Swelling in board	products need to be	control measures are adopted and considered:	Lednikeo.		ij
	, F			The Mc techedular and		•	
· ·		checked.	ACCEPTAGE OF THE ACT OF	Broducts, when a serior to	Eddings of their first was		17
	. g€.		fred Republic Appropria	During the display of the same in the		· •	; - (
			विक्री कोर्ड क्रिस्ट्रामाहरू के	showrooms for sale, Post-sale, during the			
والمستناء والمتالية	ing Same	and the property of the contract of the contra	Kanada da da Marana d	agreed warranty period; or for a fairly long		, · · · · · · · · · · · · · · · · · · ·	
the same than the	1 12	新春花 新春花 新春春香	the Appropriate season see.	period during the life-span of the products, to		•	
MANUFATH, OIL SHOW	re exemp	的第三人称单数		win the confidence of the customers: (20)	The Company has	already correspor	ided with the
位 推广传统 海州	(I I WAS A	Contine sale of colf	products could not b	period during the life-span of the products, to win the confidence of the customers. e' it is advisable that KSCDCI explores the option of selling broducts through the online e	Corporate compar	ies viz. Infosys, '	Wipro etc. to
	(A) - 1 (A)	evalored by KSCI	CL since such co	of selling brobucts through the online e y commerce platforms of Amazon; Flipkart an y international sites such as Allbaba com, KSCDC	d Lutilize colr produc	ts. And also, tak	ing necessary
i. Generalija ja karangan karang	a. 5	nroducts are bulky	and heavy, which ma	y Commerce platforms of Allbaha com KSCDC	Laction to sell the	products through	e-commerce
nggangan kan		increase shipping	costs and eventual	y commerce platforms of Amazon; Flipkart and international sites such as Allbaba com, KSCDC may also explore the option of setting up the	ir lolatforms.	. , , , , , , , , , , , , , , , , , , ,	
en der Milder er im Landen eine Er der Milder er im Landen eine	Tar P. Ale S. Ale S. Ale Side Origina	the overall cost	of product for th	international sites such as Ambase with the imay also explore the option of setting up the own e-commerce platform. This may facilitate	Balifa in the Carry of the Carry	:	Ī
THE REAL PROPERTY OF THE PROPE	25	customers,	A Control of the Act	KSCOCL to get an access to a larger market an	d and remaining	· · · · · · · · · · · · · · · · · · ·	
			and the mount	in most likelihood international base an	dia usuka kan	•	
			The summer of the	customers: This may therefore enable KSCDO	Table without without the		
			A salestion of the salest	to sell off their products at a much higher pric	e n en 16 met		•
			THE CONTRACT NOT	Which may easily cover the cost of the logisti	cs of	:	
			Minimister of the Action	and result in larger revenue generation.	Surface of Section of Control		
italia (Neferit - Patalago Illiote Nefer		Figure 1 and the second of the	and a second second second			•	
		windowskie wyw i o je stanie woje do i o stanie w	en la companya de la	the state of the the second	t T∛t , like de d		" :

12	In March Association 1 4 4	12 14454	
13	In Kerala, tender coconuts are soaked in sea water to produce smooth white fibrewhich has greater allure. Such fibres have a lot of demand in the international market and hence are largely exported. White fibre is used to produce products like mats, mattresses, curied ropes, etc., a major advantage with these white fibres is that it can absorb and hold artificial colour better than brown fibre. Brown fibres are otherwise coarse and rough and don't carry much of an appeal in the mind of a consumer – these have a diminishing attraction and appeal. KSCDCL currently does not produce any such white fibre based products. GST of 5% has been attached to sale of coir-based products, which unfortunately is hitting the sales of the products of	If KSCDCL could capitalize on this emerging market segment of white fibre and start producing white fibre across its coastal belt. Even if KSCDCL could explore capitalizing 10% of the balance market share of 10,000 MT, i.e. 1,000 MT, at a market price of Rs. 22,000/MT, the estimated revenue of KSCDCL could increase by Rs. 2.2 crores. It is recommended that GST Council of Karnataka could be approached for removal of GST from sale of products that are sold in	
	KSCDCL.	domestic market, which unfortunately do not attract very high revenue. An appeal could be made to the GST Council to waive off GST rates for the sale of products which have a very low price in the market. Seeking GST waiver on such products could be explored by KSCDCL in consultation with the GoK	consideration.
	Accounts Department		
14			The schemes of GoK being implemented by the

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a nata	grange and a This area	197120773000	awarded to K	SCOCL by the	GoK.	of success a	Autorite Services	a its less theref		come cases with	respect to proc	urement org
はつこちのは	1 30t 10.5	and the		water in the	. 9. N. S.	on the lo	SU' File Sarakein	hound propre	ams lim	chineries, tende	rs were invited	through e-
Secretary.			Marine Million			recommend	60 stust unit	bound progra	444	ocurement portal	, thereafter on TIF	nalization of 16
7	4. 4.4.3	347.25%	ligit substitutes in	Brown Aller	的现在分词 医阿拉克氏病	should be	implemented	for each of		nior and awardin	of contract to the	ie successiui H
						programme	schemes. The	accountability	sha hi	dder on completi	on of project the	amount win F
	•			1.32	e eregge	every perso	nnel in KSCDEL	connected with	أمارة المح	utilized fully. D	ue to tender pro	ocess, niere E
					-10 gh 40 - 1 mg	schemes à	nd their roles	and responsibil		ould be delay in i	itilization of scher	mes funds in 🗧
		1:		٠.,	· •	Standar have	learly defined a	against the time	11.16.1		7	<u>\$</u>
		3			•	Sanu coorific	nersonnel resp	ionsible for the o	iera A l'ini	me.		†
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			1	• • • • • • • • • • • • • • • • • • • •			in KSCDCL	or is transferre	$\{\mathbf{O}_{T}, \{\mathbf{O}_{C}\}_{C}\}$	Section 1	:	; 1
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						SOME OULE		e lastelae	sien steht die	<u> </u>	i ilia son	250
	CARL ASSE	ST WEAT	Non Critic	I Administrat	lon Department	10.10.000	mended that t	he GoK allows	some [S	iuitable actions ar	e taken in this reg	aiu. n
rit in the	A 107 1	1152	in the follow	ing factors	also significanti	- Dassisin	A WSC DELLAC SD	ursue and take	some	e e e greenge d'alle	•	<u>π</u>
alami.	a Ashber	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	19.4	o overall	Demormance o			te le	c:afile l	gar gar hijar ist en		ź.
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			• Interfer	ence by poli	tical parties an	O TO Combe	La variatione	orate so that the beam ore productive long run.	e and	•		n V
			ale introducial	/employees	9220GISTER, MIT	1.00	y sustain in the			•	4.	בַּ
			such part	ies at time	s create a livi	. A PART A STATE OF	ांक अस्टिंग अंग अंग त्रेशकार्य		•]	-		Ϋ́
			conducive	and jui	neasy busine	55	क्षा वर्षे स्व क्षेत्र				;	<u> </u>
			anvironme	**************************************	End aller defends a ser land	Company of the compan	gligge). Phononers i gligge) in the two ce i					3
			- Rocides	unlike privat	e players, KSCD(10.44 4 4 4 5	agang bang aranggang berara. Syanggang aranggang		. [•	Ž
			i annact h	a firm with	its employees	ן ויט	A confirmation	•	ļ			ď.
	ا دورسا ند شورشم	a dina						,	erim	ر در		<u>`</u>
		الله المستحدد المستحد المستحدد المستحدد الم	Control of the second of the s			The book of the same of the	3-60 - W-6151-X	eritical reasons f	for the	KSCDCL, has ad	opted latest pa of pay scales to	y commission
	หระเทษก า กเร		The prim	ary challenge	in KSCDÇL (lés	in Low-salai	Vilsione of the	CHOOMERSON S	ble to	recommendation	of pay scales to	its employees
Billia i	物。他也	420	Wall To Collina	and attract	ling workers	on Employe	s of Kschel	Obstitot neirib a	10			
N. 90 Children	e de la companya de La companya de la companya de l	en e	to A Proposition of the Control of t	array track	an alian to the section of the	en e	angulati ya ku a 11 11 11 11 11 11 11 11	ميخلطون بيدهوجن والدوم والا		****	•	
THE PARTY OF	ARKSONACIAN MANAGES					\$ g.	34					
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in'ny majori			•		# 6*							

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Α,	1. 575		a the transfer of the second and the	A company of the second of	
j	The state of the s		account of low wages and meager	deliver their best. The employees of KSCDCL	recently, to enable the employees to deliver their
			employee incentives. We have been told	need to be better incentivized and options need.	best in all ways. Further, suitable proposal
1.1			that the morale of the employees is	to be explored for converting the temporary	submitted to Government for regularizing its
, (2 , 1		1	currently very low and are not motivated	workers as permanent workers for further	temporary employees. Approval is awaited.
37)'` 	[]	to give their best, on account of low		
` į į			salary or due to non-confirmation of		the North Control of the Control of
1			temporary employees as permanent	The grant to	Sanot Company Williams
. , <u> </u>]	Cér. Cean		employees, who have been working		Karawa da 1980 a 19
با		i	since a long span of time.		
		H 220	Production Department		
7	2	17	According to the information, provided	Given the fact that KSCDCL serves as a purpose	Necessary actions have been taken in this regard.
, ii		ũ.		of livelihood for a lot of financially weaker	
ં.ને .૪ ફુર્વે,‡			factors have also contributed in	section of people in Karnataka and considering	
,			decelerating the growth of KSCDCL:	that it also currently faces a lot of competition	
			 While the price of coconut 	from other coin manufacturers within and	
)	14.74 15. ml		husk, the cost of raw material and other	outside the state of Karnataka, it is	
- 1 <u>1</u>		j	logistics cost, inclusive of transportation	recommended that the GoK could explore the	
· . 41		į.	have kept on increasing significantly the	following	
			market price of a significant number of	* Provide subsidy/grant to KSCDCL to procure	
37			the end coir products have remained	the coconut husk at the existing market price;	
			constant since the past few years which	 Provide/subsidy/grant to KSCDCL in respect to 	
			unfortunately have also resulted in the	availability of electricity;	
`.; <u>~</u>				Needless to mention, approximately 70 to	
				80% of the products of KSCDCL are purchased	
			is primarily due to purchase of 90% of	by other departments of GoK at a discounted	
. 3			【	prices like the uproducts from KSCDCL are	
Ä			by Tamil Nadu:	purchased by the other govt. departments at no	
n,	7.		• Labor is available in Tamil Nadu	discount, then a larger part of non-profitability.	Hire of the Anna Comment
	Mark Marketin	hu-s	at Rs. 180 to Rs. 200 pen day, as	can belcurtained in KSCDCU	personal resource of the state
14.	CATERIOR STATE OF THE STATE OF		compared to KRS 300 per day in	Explore more options of manufacturing pith.	AND AND THE THEORY OF THE PARTY

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	्राक्ष्यक्ताः इंग्लिक्षाः	Karnataka, Which thereby, makes coil blocks, similar to private players in Karnataka,	<u>မ</u> ၂
	1. Sept. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	harinase in Tamik Nadu more profitable which they are able to sell additional to the control of	$\mathcal{L}^{(i)}$
क्षेत्रीनिन्दिक्षेत्रद्वाकरः ।	ं स्थान-स्थान	than in Kamataka:	***
े के हैं हैं कि जेर कर ब	市場營門	Unlike the production units in	
. D	- 1	Karnataka, the production units in Tamil	
		Nadu get support from their local	· · · · · · · · · · · · · · · · · · ·
	4.5	government in the form of subsidies on	3
		electricity supplied to the units almost	k ar t
e de la companya del companya de la companya del companya de la co		30% electricity subsidy).	
per bagger - whose for a parties for the artificial		one Sullive and Supplied the Sullive on Supplied the Sullive on Supplied the Suppli	nent programmes taken up and
特别 在中央的社会	18	The productivity of workers in KScDcLis in order to ensure higher, productivity, the Skill develop	nings were provided to the workers
	1	well below the optimum level	diliction centres of the Corporation
	**	KSEDEL AN CONSULATION WILL STATE OF CALL MICE	skill in manufacturing of coit
		consider taking significant steps in conjugation and steps in conjugation of the conjugat	mats, ropes, varn etc. therebye
		consider taking significant steps in conducting to gain the same and skill development products viz, appropriate training and skills of the workers are ensuring increase programs, so that the skills of the workers are ensuring increase.	ase in productivity and also more
		programs, so that me skills of the workers are hearings by the	5 T T T T T T T T T T T T T T T T T T T
		upgraded in tandem with the constant changes can in a service of the constant changes are the constant changes.	Section 1
		in the technology, Accordingly, the human	The state of the s
and the second		resource department; (HRD), needs to take an	Pages 2
		active interest in acquiring the appropriate	်နှင့် ကြို
		slabor with the right skill sets as well as impart	rjanja
	1	adequate and appropriate training to upgrade	dry.
		their skills to increase the productivity, and	
		• SKSGDGI should adopt the best practices	
		observed ain the coir business, industry, and	
	1 3	primarily the ones in the private sector.	. 6
		the residence of the set has deep	· · · · · · · · · · · · · · · · · · ·
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Accounts Department	tion taken in this regard. Further,
	19	Operation and maintenance (O&M) The O&M contracts should ideally be. Necessary at	repairs and maintenance of
And the State of the State of	10 mg 10 mg mg 10 mg	Operation and maintenance (USM) Contracts have been signed for the first signed, for the entire life span or for a wherever	
		・100gの一つのでは、「 PCCと、」と、「からなりは残らぬから、ことが、「数」と、ことが、「数型」とは、ことが、ことが、ことが、ことが、ことが、ことが、ことが、ことが、ことが、ことが	

and a second			
	year only, for the machines purchased by KSCOCL. The O&M charges for later, years turn out to be much higher, thereby making the entire costing a costly affair.	annual maintenance or repair of the equipment.	take up the work in time, not affecting the
		This, could facilitate in improved costing and savings for KSCOCL. • Apart from technology, it is also proposed that there must be thinking on the repair and	
	The first state of the state of	upkeep of the existing machinery and there should be a maintenance department to repair the defunct machines.	
14 " god (F + 14 god)	Marketing Department	A CONTRACT OF THE PARTY OF THE	CAN THE STREET STREET
20	approx. 475 kms. A trucker would take around 3 days of time to cover this distance. Customers placing some bulk orders in a showroom in Hubli may not be willing to walt for such a long span of time, assit may have added and to deliver the end products much faster.	Intermediate go-downs by KSCDCI along such long routes could be explored and accordingly set up in places, which have a higher demand for coir products manufactured by KSCDCI, to cut down the travel time and to meet the expectation time of the customers for the delivery of the purchased goods.	
21	quality: products than KSCDCL, and sells them at a lower rate. For example, the Chinese mat products, priced at Rs. 40/2 to Rs. 50/2 may not last more than a year, as compared to the same product manufactured by KSCDCL, at Rs. 100/2, which may last for approx; 4 years	that are available as a cheaper price keeping in view that there is minimum assurance of expected quality it is therefore recommended that: The quality and benefits of the product manufactured by KSCOCL, vis a vis similar one available in the market are displayed in the	to approval of the higher authority of the Company. Further, the Corporation had also contacted Coir Board, Goli to assist KSCDC in

in the second se		• • • • • • • • • • • • • • • • • • • •		the surprise of
the state of the s	soft. To	in the same of the same	Barren Barrell	the mind of their customers to buy colr
many color of torres	切图 整的各	en 1991 to be delicted the	to produce to the confirm of the	OF PARTY AND ANALYSIST TO THE POW-QUAINTY PROPERTY OF THE PARTY OF THE
and the second	* 22.	AND WILL SOM	3. 杨州·明阳中文87、中國	。种种类似,这些是是这种的人, 不是一种,我们就有一个人的人,就是一个人的人,但是一个人的人,也是一个人的人,也是一个人的人,只是一个人的人,只是一个人的人,就是一个人
			医多位 數部的 化对解	All All Andrews of Synthesis By KSCDCL to design and the synthesis
	1.	45		make new value added and other types or
		•		products that can stand the competition against
	' '		The Appendix of the	the Chinese products:
				The Course in the Stockets
	Tall			control converted and or an infrantite
	6.05			n-lie ky the Cornoration
The state of the state of the state of	SI.No.	Catical Issues	The state of the state of the	Assessment, Inference and Recommendation Replies by the Corporation
and the second s	31.40.	OSTANION HE ASSES	ment of the schemes	Assessment, inference and Recommendation Replies by the
	.1:643 1	LALL MARKE UNDITE	Hitmas Deentoostivey	CONTROL OF THE PROPERTY OF THE
solicinate in		Ultile post of finds	that have been made	de for up-gradation de coir production centres.
is adult on all de troi		That lowers county	no baseline scenario	性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性性
Branching Joseph	新	'avallable to vococ	en carried out for the	nadigi natika bakara garasi karakara ankiominatios in tili tili tili tili
VISITY OF	的复数形式	assessment husing	record histo Gok	CONTRIBUTED AND AND AND AND AND AND AND AND AND AN
	1.	funds provided to	kscocl by the GoK i	M. DIGHT OFFICE ACTS CONTROL OF THE
		the form of grai		the considers the following post implementation
and the second of the second of		while the overa	li objective ioi di	the considers the following post-inventor on the no scenarios, to assess the degree of returns on the scenarios, to assess the degree of returns on the scenarios, to assess the degree of returns on the scenarios, to assess the degree of returns on the scenarios, to assess the degree of returns on the scenarios, to assess the degree of returns on the scenarios.
		scheme has be	en ungerimeu, ii	s in investment in terms of revenue generation and
	100	transfermant of the	o notential impacts i	The first and the first and the first state of the
end desire	7.1	The state of the s	that the project snou	Suin (/Social) (and / //Social) (And / //Social)
the state of	4 SA S 4	deliver has been s	et against the scheme	define a wife with the standard from the standar
is the first with the	3 19 19 19 19 19 19 19 19 19 19 19 19 19	allen 1887 – 1886 – 1884 – 1884 – 1884 Markatair – 1888 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 – 1884 –	Estampadhar	。 "我们就没有的一样,我们就没有这个人的,我们就没有一个人的,我们就没有一个人的。" "我们,我们也没有一个人的。" 第一章 我们就是我们的,我们就是我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,
		the state to be designed to		Allow much of productivity is expected to be
				delivered or increased from such an
			STATE OF THE STATE	delivered for increased from south and
H IN THE STATE OF	1 智能生活	ien in ittierentite in	· 网络病毒	delivered of increased increased initiative/upgradation?
化 類似 网络国际	建筑	Harris Alexandr	TABLE TO SPECIAL SECTION OF	Initiative/upgradation
100122 1230 1		Mar. Ber Magerria	Middle chron and the	due to the setting up of upgradation of succession
الله الله المعادلة المعاد	14 美国	住を生まり 社会になった	THE PARTY OF THE P	new machineries in the facility?
			PAL V. Brit.	The state of the s
nations probablished	का राजका आहार स	April Printer and Color of the	4	

Whow many new employment opportunities will be created through such an initiative or upgradation?

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What could be the increase in livelihood per annum, at an individual level for every beneficiary and the other social impacts it could accrue to the family of the beneficiary as a whole?

What could be the overall wealth that would be created for the beneficiaries on a per annum basis?

What is the timeline for completion of the project/scheme?

whether upgradation of machines may call for retrenchment of existing workers and whether rehabilitation plan has been drawn for the workers who could be potentially impacted and retrenched?

retrenched?

What is the overall returns on investment in terms of the revenue generated?

What is the social returns on investment in terms of wealth created for the total target beneficiaries over the total investment made?

Such an assessment will lead to better utilization of the funds, as it will bring in more accountability, for the organization that is seeking and utilizing the fund for achieving the targeted quantitative objectives on the completion of the implementing the schemes.

Besides, it will also bring in better accountability.

 Î			The district of the second	for the concerned personnel who are responsible for implementing the schemes.	
		:	April 1 Comment of the Comment of th	It can be construed that on account of	The Company had put possible efforts to bring
1	2	Non-functional ma	chines take approx.	current form of inefficient practice, on an	down the revenue loss by creating awareness
·		two to three weeks	to get repaired.	average for 300 days of operation, a shutdown	with the concerned staffs.
-			Providence In	for 2 to 3 weeks is likely to result in substantial	
			The second state of the second	production loss, which may eventually cost	Further, the company had taken necessary step
			A NO CAMPAGNET OF THE	production loss, which may eventually loss.	for maintenance and inspections of the machine
			Throng the energy	KSCDCL an approxi of 5% to 7% of revenue loss,	as and when required without any disruption for
	180			With the state of	production activity.
	\$		्रे अन्यक्षासम्भागतात्वेतः स्वतंत्रः सम्बद्धाः सम्बद्धाः सम्बद्धाः	that is struggling for profitability.	
	3		ing. Til og skaller for skaller i flatte for skaller i skaller for skaller for skaller i skaller for skaller for skal	It is recommended that the following measures	
•			कार की मार्ग्यक्रिया	could be explored which could significantly	
• ;	; n ³²⁰			reduce the unplanned shut-down period:	
			े असे प्रिक्त में स्थाप क्षेत्र रे स	A maintenance fund be created at the	
			I employed highland the	beginning of every year, so that the time that is	
			क्षेत्र केंद्रकार सम् भावते		1
			是 辦理 医皮肤溶解的 原物化力	significantly,	
	1		*	Pododic maintenance and inspection of the	
	<u>.</u>		[10 Julian 1984] 26 为	The suitant call he explored on a half years	H
				The machines, out	
•, •			. A Partis Mag 15 2	The evening the carried out in the evening	6.
			· (() () () () () ()	性表现在是特别的的特色的中的一种的原则是一种的一种的。	5 () *
•	' '		े व्यक्ति क्षेत्रकार	The production nours	5• ·
: ' •			taring of hand to	* Prantracte in line with such an approach could b	e.
		•••	未如何相解解 相論,	explored with the suppliers of services or of	
			等 移動 细胞的	the machines:	
			the distribution of	· 自然的情况 现在是明初中。	the state of major day
	·		1 - 4/4 ·		s, Due to fluctuation/escalation of prices day
	3	The market dem	and of coir fibre in the		WILKEN BUND OF THE SUDDINCES ASS.
	; \	international ma	rket is increasing, whi ir challenge to KSCDGL	アン・1 によりはないはんずか はたい これた しゅんたいしん おげから たっしゅう コース・コース 野田 二十二年 一一年	in long term contracts. Hence, the Company

ed.

the long run. While the average price of the coconut husk has Prices of coconut husk is very high in some pockets, as these are usually sold off to suppliers in Tamil Nadu or Kerala, resulting in unavailability of coconut husk at a lesser price.

average rate of 18%, since the past 5 years till FY 17/18. Besides, the secondary research carried out by us. indicates earlier in this report that the coir fibre and coir-pith based market is exponentially growing. The coir product-based export market is envisaged to be of the size of approx. Rs. 20,000 crores around the year 2022. In view of the same, it is very likely that the price of coconut husk is likely to increase in the future and put a stress in further meeting the production cost, let aside profitability for KSCDCL, primarily, since the selling price of the products that are sold by KSCDCL appreciating not proportionately, in view of the stiff market competition that the products of KSCDCL is facing.

• It is therefore recommended that KSCDCL may sign at least 3 to 5 years of long-term forward contracts with some of the large and loyal suppliers for supply of coconut husk, at an escalated price of approx. 10% every year. This will enable KSCDCL to save at least another 8%, over the average price increase of 18%

finding difficulty in procuring coconut husk locally in reasonable prices. Even though, the Company to sustain itself and its production centres had negotiating the prices with the coconut husk suppliers to supply the husk to its production units for continuous run.

						(III)
1221	geranden generalie. Gestaanden die Gebeure	. A.		amploveet land	More owareness could be created in the market.	Already explained in above paras.
3 70	4	1	Retaining existing	The state of the s	後次2位,15人的 基础点 control contention and middletal	4. S
Š.	reign is	َوْ وَ	attracting new rate.	highon facilities in	aged skilled talents in the market on the benefit of earning double the wage, on account of Apurupa scheme. This may facilitate KSCDCL to	·····································
11,11	13/5/17 11		some of the pro-	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	of earning double the wage, on account of	rent en la companya de la companya d
	3	-	K265cr		Anurupa scheme. This may facilitate KSCDCL to	1
	A		त के दूर राष्ट्र में दूरियोग में एक अर्थिक (१९) रेशहरू के	ALL SHE REAL	horeset more capable workers and a construction	to token up training
;•		4		198 # MENERS IA	a currently there is no system to assess the	previously, the corporation has taken up the care
	5		Fack of a system to	Total and the City of the City	Elimbaritaria Codio de Capitalia	programmes under different schemes of the GoK.
		٠	the grants received.	The state of the s	MINASIEG OIL flic cloump by some	Yearly, about 100-150 beneficiaries have got
	*		the Blauz Leceiven.	自動發 医克洛姆氏 軍權	conducted by KSCDCL. Lack of a tracking system	trained in manufacturing of coir products. Some
				A frest walkern . A	immatts the ascertaining how many of the	of them were located locally and some were
	1 7			医抗性 新碱医黄疸糖剂 经往前	frainers who have completed the training	engaged in private industries. Hence, lack in
	, j			and gradunger spring	program have been either absorbed by KSCDCL	maintaining database of the trainees.
•	l			े । यो बेर्नुकेन्द्रेष्ट्रका १ स्ट्री इस्ता होने	in their manufacturing facilities or have sought	has usilized the grantsd
		٠.,		Superior Digital Sec. 1919	employment elsewhere or are doing no job.	Further, the corporation has call for impartings
		;		医水性多点 医釉度 细胞 计计算	Exsence has conveyed that an approximate or	whatever received from the GoK for imparting
* *	. }			month of the configuration is an	40% of workers, who had been trained have	A TEXTURED TO THE IDOOR DOLLOWING THE WARRENCE IN
				His out to grow a	been absorbed, although there is no such	I Macamatings/comments, suitable determine series
•		•] .	्री नेसरव्यक्ति राष्ट्रीय हेरण । १०	idorumentative vidence to support the same.	taken to keep thack on the transcast Branda
٠.	·				Rased on the assessment carried out by us, for	utilized, etc. in future. 그것
·• .				ted both the	the average of the past 5 years of various	Ü
•		٠٠,		Service & the Paris II.	training programs conducted by us, it leads us	; <u>}</u>
		, jr		The stantons in	fothe following:	¥
	4.74		.	sustificate lating for a	Gan in nercentage of wealth actually created	t.
				or to Mark News		3
•				Comment of the Company	that should have been created is approx. 20% in	<u>Z</u>
•		r		The same likely	case of CP and 18% In case of SCP;	. v
•		 :		Miles or the laws	Social Return on Investment (SROI), i.e. wealth	î Č
				The state of the s	created as compared to overall investment	s
		•			53% for TCP and 47% for SCP;	
			Water Commence of the State of the	diament in the second of the second	The state of the s	

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p.:			
		ি It is recommended that:	
		✓An effective monitoring system be established	
	·	to assess the outcome on account of the	
1		trainings imparted, on a per trainee basis, at	f .
		least for a period of one year, to assess the	
		degree of SROI;	
		✓ The degree of SROI achieved could be	∤ ∞iii
		considered as one of the performance	
		parameters of the annual appraisal of the	
		concerned personnel of the human resources	
		and production department, responsible for	
		imparting effective training to the fresh	
		trainees;	
1		✓ The process of identifying trainees through	
	₹-	the 'trackers/mobilisers' need to be made more	
		effective. Instead of just paying such trackers for	
	\$ ** 50°	just mobilizing trainees from villages for	1
		attending the training program, it is	
	•	recommended that such trackers are paid on	
		the basis of how many trainees have continued	
		to serve in KSCDCL or in other coir industries or	
		have started their own independent business in	·
· .	.	colr sector. The trackers could furnish quarterly	
1	·	reports of every trainee. The same could be	and the second s
	1	independently verified by the KSCDCL personnel	
	•	on periodic basis. Payment post satisfaction of	
		the verification could be released to the tracker,	
		on a periodic basis.	
6	No partner could be identified to	An external consultant hired by KSCDCL has	As per the observation made in the para, the
<u> </u>	establish a coir mattress industry on a	submitted a report indicating that a capital	Company had putting efforts to establish a

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public private partnership model.

investment of Rs. 14 crores would be required for establishing a coir mattress industry. KSCDCL has been sanctioned Rs. 1.5 crores for the project of which approx. Rs. 86 lakhs has been spent in the purchase of a land and a balance of approx. Rs. 1.14 crores remain. It is very likely that no equity partner is coming forward on a public private partnership model for this project with KSCDCL, since over 90% of capital investment has to be brought in by the investor, which otherwise may not make commercial sense for the equity partner to enter in this project.

The prospects of the coir mattress market have been discussed in details in this report, earlier. It is recommended that keeping in view the huge potential that is in store in the coir mattress segment, KSCDCL may seek the balance fund of 90% from the coir board through the GoK, and establish their own coir mattress production centre.

Mattress making unit with the financial assistance of Coir Board and GoK in the ratio of 90:10. The Company with the technical assistance of experts are in process of preparing suitable project proposal. Thereafter, the proposal will be submitted to Government for approval.

MANAGINO DIRECTOR

CHTAKIMENI SEC



ಕರ್ನಾಟಕ ಅಲ್ಪಸಂಖ್ಯಾತರ ಆಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ Karnataka Minorities Development Corporation Ltd

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ಸಂ: ಕ.ಅ.ಅ.ನಿ/ಕಂ.ಕಾ/2020-21/ 2370

2ನೇ ಫಿಬ್ರವರಿ, 2021

ಸರ್ಕಾರದ ಆಧೀನ ಕಾರ್ಯದರ್ಶಿಗಳು, ಸಾರ್ವಜನಿಕ ಉದ್ದಿಮೆಗಳ ಇಲಾಖೆ, ಬಹುಮಹಡಿ ಕಟ್ಟಡ, ಬೆಂಗಳೂರು – 1

ಮಾನ್ಯರೆ,

ವಿಷಯ:

2019 ನೇ ಸಾಲಿನಲ್ಲಿ ನಡೆಸಿರುವ ಮೌಲ್ಯಮಾಪನದ ಅನುಸರಣಾ ವರದಿ

ಸಲ್ಲಿಸುವ ಬಗ್ಗೆ

ಉಲ್ಲೇಖ:

ತಮ್ಮ ಪತ್ರದ ಸಂ: ಸಾಉಇ 05 ಎಆರ್ಯು ದಿ: 19-11-2020.

ಮೇಲ್ಕಂಡ ಬ್ಲಿಷ್ಟಯಕ್ಕೆ ಸಂಭಂಧಿಸಿದ್ದಂತೆ, Centre for Sustainable Development ರವರು ಮಾರ್ಚ್ 2019 ನಲ್ಲಿ ನಿಗಮದ ಮೌಲ್ಯ ಮಾಪನವನ್ನು ನಡೆಸಿ, ವರದಿಯನ್ನು ನೀಡಿರುವ ಕುರಿತು ಸದರಿ ವರದಿಯ ಮೇಲೆ ಕೈಗೊಂಡ ಅನ್ನುಸರಣಾ ವರದಿಯನ್ನು ಸರ್ಕಾರಕ್ಕೆ ಸಲ್ಲಿಸುವಂತೆ ತಮ್ಮ ಪತ್ರದಲ್ಲಿ ಕೋರಿರುತ್ತಾರೆ.

ಸದರಿ ವರದಿಯ ಮೇಲೆ ನಿಗಮವು ಕೈಗೊಂಡ ಅನುಸರಣಾ ವರದಿಯನ್ನು ಈ ಪತ್ರದೊಂಗಿದೆ ಲಗತ್ತಿಸಿ ಸಲ್ಲಿಸಿದೆ.

್ಷ ತಮ್ಮ ವಿಶ್ಯಾಸಿ,

ವ್ಯವಸ್ಥಾಪಕ ನಿರ್ದೇಶಕರು

30/07/8087.

REPLIES TO

REPORT OF THE EVALUATION STUDY

To

DEPARTMENT OF PUBLIC ENTERPRISES

Government of Karnataka

By



ಕರ್ನಾಟಕ ಅಲ್ಪಸಂಖ್ಯಾತರ ಆಭಿವೃದ್ಧಿ ನಿಗಮ ನಿಯಮಿತ Karnataka Minorities Development Corporation Ltd

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01 December 2020

PREAMBLE

An Evaluation Study was conduced by Centre for Research and Governance during March, 2019 on the instructions of the Department of Public Enterprises, Government of Karnataka on M/s. Karnataka Minorities Development Corporation Limited, Bengaluru (KMDC) so as to ensure that the public enterprise is working for the development of Minorities in the State are on course. Accordingly, a report was submitted to the DPE by the above on 18th March, 2019.

DPE has asked the KMDC to provide the replies to the report given by Centre for Sustainable Development.

As per the instructions the replies to the comments of Centre for Research and Governance is provided below:

REPLIES TO THE OBSERVATIONS

1. (Point No. 5-Page 28-Targets and Achievement Scheme-wise) It can be seen that the utilisation pattern is rather erratic. Only the 'Arivu' Scheme and the 'Ganga Kalyana' Scheme can be said to be successful. But we note that the Land Purchase Scheme may not have been properly implemented, and the Government may have to utilise the machinery of revenue to find out the actual ground reality. Care should be taken for welfare schemes not to become real estate schemes. But under the scheme for Borewells under Ganga Kalyana Scheme, the statutory auditor should not find the juncture between the amount spent and the ground level result. Even though these things were pointed out, no action seems to be taken.

But then unless, the details of the beneficiaries are known, ground level penetration cannot be assessed. As noted by Statutory Auditor, the cloud of suspicion raised by this is colossal.

REPLY:

As stated, 'Arivu' and 'Ganga Kalyana' Scheme is most popular and successful schemes of the Corporation. Land purchase scheme is a very good scheme and popular among minorities. Under this scheme, Unit Cost of Rs. 10 Lakhs @ 6% interest per annum which includes 50% subsidy. The scheme ensures the major support from the Government to the minority community from poverty to self-reliance. Moreover, the scheme provides ownership of the land to the poor landless agricultural labourers. The scheme is successfully implemented in Gadag and Koppal Districts of Karnataka State.

Apart from Arivu and Ganga Kalyana Scheme, we place on record that Shramashakthi, Micro loans to SHG groups, Vrutthi Prothsaha Schemes are also the popular schemes of KMDC.

2. (Point No. 5-Page 31) Inspite of the target fixed, it appears to be low in terms of population matrix. It cannot be said that the corporation was an overwhelming success in this respect. After going through the applications and following some indices, it is found that even though some measure of success had been obtained, the equality to be attained in enhancement of capabilities of livelihood promotion, probably much more has to be done. It appears that the Minority Welfare Department and the Directorate were promoting the Corporation going by the tone of note sheets but the ground level penetration by the corporation seems to be sketchy. We had visited many schools run by the Minority Community but unfortunately, many of the teachers seems to eb ignorant of the specific schemes of the Corporation.

REPLY

The Corporation allocates the physical and financial target based on the Budget allocation made by the Government and based on the minority population of the District. In addition to this, minority community schools are run and controlled by Directorate of Minorities but not by KMDC and regarding publicity of the scheme, in the beginning of each financial year, the Corporation is giving wide publicity regarding all the schemes in all the leading newspapers, announcement is being made in all religious places such as Masjids, Churches, Gurudwaras, Basadis etc. Brochures and pamphlets are getting distributed to educate the people regarding the schemes of the Corporation, manual procedure of inviting the applications have been curtailed and under all the schemes "Online" application is being invited through the Corporation's Official Website.

In terms of Population Matrix, recent scheme like Micro Loan for Women (2020) population of the remote areas as per 2011 Census is taken into consideration. This will facilitate allotment of schemes in equitable manner to the population of the State. Efforts will be increased by way of advertisement of the schemes to remote areas from time to time which can address this issue. Mass and widespread awareness has also to be carried out by the Government through Media.

- 3. (Point No. 8-Page 56-Recoery procedures) The procedure has the defects as mentioned below:
 - (i) There is no direct supervision on this issue from the Head Office.

REPLY

A Recovery Officer has been appointed from the State Accounts Department at Head Office, who is overseeing the recovery process now which will address the issue referred to in the report.

(ii) In line with best practices, proper financial monitoring systems are not present.

REPLY

Financial Monitoring is being done by the Board of Director under the supervision of the Managing Director, who is also a Senior K.A.S. Officer.

Lack of proper follow-up on NPA's.

(iii) There seems to be a dearth of data on NPA's, on practices in case of a non-response to legal notice, practice to reduce litigation, time period to classify a financial disbursement with loan component on non-payment as NPA, recovery period (time taken to recover a loan) recovery amount to expenditure on recovery ration, just to name a few.

REPLY

Data of loan beneficiaries of the Corporation is maintained manually through record books which made it difficult to analyse the data of beneficiaries.

Corporation is in the process of implementation of a Loan Software to suit its requirements. Shortly the parameters of a working in the style of a Bank is expected in the Corporation. It will become the tool to access, assess and analyse the correct position of performance or otherwise of the beneficiaries in future.

4. (Page No. 106 - Evaluation in general) KMDC may not be in a rosy situation. Its method of functioning is deplorable. There is absolutely no transparency in its dealings. Further, when the banks insisted that the subsidy cheques must be collected by the beneficiaries directly, not a single cheque could be disbursed. Thereafter KMDC came out with a solution to pay the amount directly to their accounts. But our respondents submit that the bank accounts are in direct control of the middlemen and, therefore, such measures have not helped the many. But then, as it is pointed out, a portion of the people do not claim the subsidy can be understood. But if a major section does not claim this subsidy, then something is very wrong with the system.

REPLY

Increase in transparency is the latest improvement happened in the Corporation. Corporation is trying to minimise the cheque payments to the beneficiaries. Loan/Subsidy is transferred to the beneficiaries' bank account through online transfer directly. Under the leadership of the Managing Director, the Corporation has taken strict measures to eliminate the middlemen in the process of direct benefit transfer to the beneficiaries.

On the observation that the major section does not claim this subsidy, it is to be noted that some scheme conditions state that the subsidy is to be given after repayment of few installments. Since there are less repayments, the subsidy is not getting reached to many of the beneficiaries in real time. If the repayments are improved, the subsidy will also reach to the major section of the minorities in the State.

5. (Page No. 108) RECOMMENDATIONS OF THE COMMITTEE:

(i) Since Corporation is a Non-Banking Finance Company (NBFC), it must be made to work like any other banking company. The District Managers must be given the power and the responsibilities of selecting the beneficiaries and to justify it while the headquarters remaining the final sanctioning authority. The elected representatives must be encouraged to recommend people to be a beneficiary and nothing more.

REPLY

To work like a NBFC, the Corporation has appointed General Manager (Finance) who is having vast managerial experience in a Public Sector Bank. Presently the Corporation is focussing on working like a Non-Banking Company and to implement prudent norms applicable to that industry.

Involvement of District Managers will give more scope to the middlemen in the schemes. During November, 2020, under the suggestions of the Secretary, Minority Welfare Department, a new scheme named "Microloan for Women (Covid-19) for the year 2020" has been planned to implement the scheme without human intervention. The process involves online application through website, selection through random computerised selection through random number method and payment directly to the beneficiaries to their bank, accounts on selection. In future, most of the schemes are planned to be implemented in the above pattern.

(ii) The recovery of the loan amount must be responsibility of the District Managers and in case of non-recovery, as in any other nationalised banks, and in case of any infractions, which led to it, penalties must follow.

REPLY

As of now the responsibility of recovery is the responsibility of the District Managers. With reference to the penalties, corporation will assess the position and would take necessary action on the same.

(iii) If any other Government entity is giving out grant for the same purpose as the Corporation grants loans, this exercise must stop immediately as it will only encourage financial irresponsibility on the part of the beneficiaries.

REPLY

There are no other similar grants given by the Government for the same purpose. Each and every corporation in the State are exclusively serving the beneficiaries of separate community in the State. Some of them are Vishwakarma Corporation, Devaraj Urs Corporation, Ambedkar Corporation etc the grants of which are restricted to that particular community only.

(iv) The corporation must change its staff structure immediately. No employee on deputation must be allowed for more than three years to prevent empire building.

1 4 Sec. 15

Page 6 of 10

REPLY

The Corporation is forced to retain the deputation employees since there is a shortage of availability of Government Staff in the State of Karnataka. The Corporation has approved the cadre and recruitment rules for the staff and it has been sent to the Finance Department, for its approval. Once it is approved, recruitment will be done through Karnataka Public Service Commission.

(v) Education, education, education, must be the basic thrust of the corporation. Unnecessary schemes must be curtailed and restrained. The livelihood promotion schemes may be promoted but then, it must reach the actual beneficiary. Thorough and regular monitoring is required for this. Officers of the Corporation, therefore, must work closely with ground level Government officers. In the present-day reality, there may not be any need for them to be associated with elected representatives or their people.

REPLY

The Corporation has given more importance to education loans during 2020. Unnecessary schemes are temporarily suspended. Livelihood promotion schemes to Individuals and Self-Help Groups are continuing. Careful selection of beneficiaries are being carried out. This is closely monitored by the General Manager (Projects) at the Head Office. The District Managers closely work with District Deputy Commissioner's, CEO's of Zilla Panchyats, Tahasildars, Executive Officers in selection of beneficiaries,. We do not have any comments on associating with elected representatives, as it is purely the State Government policy.

(vi). A high degree of transparency must be brought into the working of the corporation. Serious steps may be taken. Otherwise, the sovereign fund of the people of India as well as the people of Karnataka would be wasted with no results on the ground.

REPLY

Directive Principles of the State Policy is adhered to in the working of the Corporation. Steps were already taken for transparency in working of the Corporation.

(vii) The proposal of the Hon'ble Chief Minister to have universal English Education is great blessing. There is no point in encouraging education in Urdu. That will only make these communities more inclusive. The need of the hour is global competitiveness and it can only be achieved by universal English Education and development of a scientific temper. The great Mustafa Kamal Pasha is guiding light in this regard.

REPLY

The Corporation does not have any connection with the Language of Education in the State of Karnataka. It has been carried out by Directorate of Minorities and Minorities Commission.

There must be direct contact between the corporation and its beneficiaries. The middlemen of any soft must be eschewed.

REPLY

Strict measures were already taken to eliminate the involvement of middlemen in the working of the Corporation such as introduction of online system of inviting applications, online processing, loan software, Direct Benefit Transfer System etc, which are yielding good results. Corporation will continue to pursue the matter further in the future.

(viii) The process of giving grants invites irresponsible spending if there are other authorities which will provide grant of the same quantum in lieu of the loan proposed by KMDC. It appears to us, on examination of ground realities, to be very unethical. It takes away responsibility from the beneficiary. It sometimes has taken the form of an inducement for something which is not canvassed by the vision and mission of the Government. This must be firmly put down.

REPLY

Corporation is striving hard to eliminate all unethical practices in its working.

(ix) The positive discrimination accrual of Sovereign fund may be restricted only to Muslims as no other community seems to be in need of it.

REPLY

Minorities in the state are Muslims, Christians, Budhists, Jains, Parsis and Sikhs. Any decision on the inclusion/elimination of certain minorities of the State should be taken only by the Government and the Corporation do not have any role in it.

(x) It might be a better idea to change from inside first. The employee structure and strength must reflect multi communal pattern even though on different percentages but with commitment.

REPLY

At present, there are very few Permanent Government Employees in the Corporation. Further to this the availability of Employees on Deputation from other departments is also very low. The C&R of the Corporation is approved and waiting for approval from the Government.

KMDC is implementing best employment practices in the Corporation and in case the availability of Permanent Employees improved, accountability of the staff would also get improved.

(xi) There should not be any long-range operators as transparency is negatived by such applications. The participation of NGOs' in ground level penetration and peer responsibility will enhance the credibility of the Corporation.

REPLY

To eliminate long-range operators, recently in Micro Loan Scheme, Aadhar based mobile number linked verification has been carried out. This will be continued in all future schemes.

NGOs' participation is good in the corporation. The same would continue in future projects too.

6. (Page no.56) We had asked as to why the subsidy amount released had to be transferred to the share capital. But no good response was to be had.

REPLY

The evaluation study report has focussed more on the above subject. However, KMDC has changed the accounting procedure and accordingly, subsidy grant will be credited to "Other Expenses Account" instead of Share capital account.

7. (Page-61) Why cheques would not be encashed within 6 months period-we could not get satisfactory reply. Probably the Govt. should look in to this.

KMDC to make proper entries in the account ledgers. The accounts of those beneficiaries have to be released who have not availed the same. Take the amount to the accounts by cancelling the cheques. The identity of the beneficiary has to be properly verified and the ground level officers must regularly monitor.

REPLY

There are number of reasons for delay in sanctioning Loans by the banks. Few reasons are:

- 1. While submitting loan proposal, Banks are giving In-principle-sanction letter with a condition, subject to fulfilment of bank lending norms. Many a times non submission of required documents is not submitted by the beneficiaries which is *the* main reason for delay.
- Change in the incumbency in Banks are another reason for delay.
- Many a times, beneficiaries are not agreeing for terms and conditions of few bank norms.

Further, KMDC is making proper entries in the accounts books and takes initiative to Re-issue cheques with proper care.

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8. In conclusion "We have miles to go before we rest"

REPLY

As indicated in the report, the Corporation has to walk many more miles to accomplish its aims and in the process working hard to trying to achieve its target. This is not a single day/month/year's task and the improvement is to be made continuously. Corporation is trying to achieve this goal through all its means and resources.

CONCLUSION:

On the reply to the observations by the Centre for Research and Governance to the Department of Public Enterprises, to achieve the Corporation's goal "From Poverty to Self-Reliance" to the Minorities population in the State, we humbly submit that the recommendations will be implemented with due care in letter and spirit. In case the recommendation requires approval from the appropriate authorities like Board of Directors, Secretary to the Government, Minority Welfare Department, the Minister for Minorities, Honourable Chief Minister etc., Corporation would pursue the matter with these higher authorities to obtain necessary approvals and would implement the same in the interest of the minority communities in the State of Karnataka.

Submitted for your kind information and perusal.

Thanking you,

Yours faithfully,

Managing Director